Financial Package - Preliminary

09/30/2025

Un-audited (subject to change)

	10/20/2025
Approved	Date



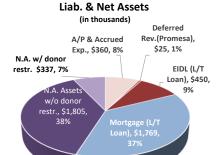
Financial Summary - (in thousands)

PRELIMINARY Updated: Oct. 20, 2025

Statement of Financial Positions - 09/30/2025							
	Current Year	Prior Year	YOY Variance				
Assets							
Cash (ops. Account)	\$333	\$57	\$276				
CD (BMO)	\$694	\$259	\$435				
MMF/CD (MS)	\$473	\$1,201	(\$727				
Accts./Pledges Rec.	\$133	\$575	(\$442				
Other Assets	\$227	\$249	(\$22				
PP & Equipment, Net	\$2,885	\$3,041	(\$156				
Total Assets	\$4,745	\$5,382	(\$637				
Liab. & Net Assets							
A/P & Accrued Exp.	\$360	\$686	(\$326				
Deferred Revenue	\$25	\$0	\$25				
EIDL (L/T Loan)	\$450	\$463	(\$13				
Mortgage (L/T Loan)	\$1,769	\$1,875	(\$106				
Total Liabilities	\$2,604	\$3,024	(\$420				
Net Assets w/o donor restr.	\$1,805	\$1,909	(\$104				
Net Assets w/ donor restr.	\$337	\$449	(\$112				
Total Liab. & Net Assets	\$4,745	\$5,382	(\$637)				

Curre	ent ratio =	Current as	sets/Current liab.			
\$1,500	/	\$360		4.17		
Days \$	Days \$ on Hand=Current \$/Avg daily oper costs					
\$1,500	/	\$28		54		

Assets (in thousands) Cash (ops. Account), \$333, Savings, 7% \$694, 14% MMF/CD, \$473, 10% Equipment, Net, \$2,885, 6144 Other Assets, \$227, 5%



Statement of Activities - YTD through 09/30/2025									
	Unres- tricted	Res- tricted	Current Year Total	%	Prior Year Total	YOY Variance			
Revenue									
Annual/Regional/MEDLI Conf.	\$238		\$238	38%	\$275	(\$36)			
Program Income									
Prof'l Learning Srvs.	\$204		\$204	33%	\$186	\$17			
FACE/MLS/Plaza Com.	\$7		\$7	1%	\$7	\$1			
Membership Dues	\$4		\$4	1%	\$8	(\$3)			
Government Grant	\$134		\$134	22%	\$132	\$2			
Grant Income	\$4		\$4	1%	\$0	\$4			
Publication & Promo. Sales	\$1		\$1	0%	(\$0)	\$1			
Interest Income	\$8		\$8	1%	\$17	(\$9)			
Other Income	\$20		\$20	3%	\$22	(\$2)			
In-kind Donations	\$0		\$0	0%	\$0	\$0			
Net Assets Release f/ Restr.	\$63	(\$63)	\$0	0%	\$0	\$0			
Total Revenue	\$683	(\$63)	\$621	100%	\$646	(\$25)			
Expenses									
Programs									
Annual/Regional/MEDLI Conf.	\$692		\$692	42%	\$521	\$171			
Prof'l Learning Srvs.	\$185		\$185	11%	\$405	(\$220)			
FACE/MLS/Plaza	\$52		\$52	3%	\$176	(\$125)			
Membership	\$0		\$0	0%	\$1	(\$1)			
Fed. Grants	\$160		\$160	10%	\$130	\$29			
Publication & Promo costs	\$0		\$0	0%	\$0	\$0			
Advocacy	\$21		\$21	1%	\$44	(\$23)			
Sobrato	\$63		\$63	4%	\$63	(\$0)			
Cintli	\$30		\$30	2%	\$0	\$30			
Other Programs	(\$0)		(\$0)	0%	\$102	(\$102)			
Support Servies *	\$455		\$455	27%	\$784	(\$330)			
Total Expenses	\$1,657	\$0	\$1,657	100%	\$2,228	(\$571)			
Change in Net Assets	(\$974)	(\$63)	(\$1,036)		(\$1,582)	\$546			
Net Assets b/g of year	\$2,842	\$336	\$3,178		\$3,940	(\$762)			
Net Assets End of year	\$1,869	\$273	\$2,141		\$2,358	(\$217)			

*	Support service sa	lary to	be allocate	d at year-end.
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	Accts. Receivable (in tho					nds)
	<u>F</u>	Y24-25	<u>F</u>	Y23-24	Va	<u>riance</u>
Bal/ as of 06/30	\$	1,417	\$	1,661	\$	(244)
Bal. as of 10/17/25	\$	67	\$	398	\$	330
A/R Collected thru 10/17	\$	1,350	\$	1,264	\$	(86)

(\$1,223)	\$438	\$0	#	tDIV/0!
Ava	ilable Cash (in	thousa	nds	
As of Oct. 17	<u>, 2025</u>		Α	mount
Cash Bal. BM	IO (chkg. acct.)		\$	216
Cash Bal. BM	IO (savings. acct	:.)	\$	422
MMF/CD (rese	erve) - MS		\$	473
Total Cash	Available		\$	1,111
Avg. daily sp	ending rate	•	\$	28
# of days cas	h on-hand			40
Current Line	of Credit *		\$	250
* Colateralized	d by a CD of \$273	K - BMC)	

Functional Expenses (in thousands)		
Support Services, \$455, 27% Prog. Services, \$1,202, 73%	vices, 202,	

Actual	vs. Budget	- YTD throug	h 09/30/2025	;	
				Approved	
				Budget	
_	Actual	Budget	Variance	FY-25-26	%
Revenue					
Membership	\$4	\$7	(\$2)	\$27	16%
Annual/Regional Conf. Fees	\$194	\$186	\$8	\$3,305	6%
Sponsorships	\$74	\$34	\$40	\$316	23%
Books/Promotion Items	\$1	\$0	\$1	\$25	3%
Gov't Grant	\$134	\$199	(\$65)	\$777	17%
Private Grant Income	\$4	\$2	\$3	\$2	267%
Contract Income	\$200	\$54	\$146	\$2,496	8%
Interest Income	\$8	\$0	\$8	\$0	#DIV/0!
Other Income	\$1	\$0	\$1	\$41	3%
In-Kind Contributions	\$0	\$0	\$0	\$0	0%
Total Revenue	\$621	\$481	\$139	\$6,989	9%
Cost of Goods Sold					
COGS - Promotional Items	\$0	\$0	\$0	\$20	0%
Total COGS	\$0	\$0	\$0	\$20	0%
Gross Profit	\$621	\$481	\$139	\$6,969	9%
Expense					
Personnel Costs	\$787	\$807	(\$20)	\$3,386	23%
Operating costs	\$87	\$90	(\$4)	\$563	15%
Office Furn./Hard&Softwar	\$13	\$12	\$1	\$55	23%
Direct Program Costs	\$522	\$604	(\$82)	\$1,891	28%
Consultants/Outside Srvs.	\$218	\$154	\$64	\$1,091	20%
Marketing & Promotionns	\$0	\$0	\$0	\$28	1%
Interest Expense	\$24	\$24	\$0	\$95	26%
Merchant CC Charges & Ba	\$6	\$12	(\$6)	\$109	6%
In-Kind Expenses	\$0	\$0	\$0	\$0	#DIV/0!
Other Costs	\$0	\$1	(\$1)	\$1	0%
Total Expense	\$1,657	\$1,704	(\$47)	\$7,220	23%
Surplus/(Loss) w/0 Carryforw	(1,036)	(\$1,223)	\$186	(\$251)	412%
Carryforward	\$251	\$0	\$251	\$0	#DIV/0!
Surplus/(Loss) w/ Carryforwa	(\$785)	(\$1,223)	\$438	\$0	#DIV/0!

Un-audited Statement of Financial Position - Interim 09/30/2025

Preliminary (Prior to audit)	Sep. '25			Sep. '24	25 vs 24	
		2025		2024		Variance
ASSETS						
Current Assets						
Cash	\$	332,684	\$	56,895	\$	275,788
Savings & Certificate of Deposits		693,975		259,011		434,964
Investments (Endowment)		-		-		-
Investment - (MMF, Savings, and CDs)		473,325		1,200,681		(727,356)
Accounts Receivable		97,992		297,789		(199,797)
Grant Receivable		35,168		277,538		(242,370)
Pledges Receivable		-		-		-
Inventory		25,347		22,493		2,855
Prepaid expenses and other current assets		201,254		226,318		(25,064)
Total current assets	\$	1,859,744	\$	2,340,724	\$	(480,980)
Property and equipment						
Land - Walnut		509,144		509,144		-
Building and improvements - Walnut		3,574,694		3,574,694		-
Total Property and equipment		4,710,994		4,710,994		-
Less: accumulated depreciation		(1,825,759)		(1,669,876)		(155,883)
Property and equipment, net		2,885,235		3,041,118		(155,883)
Total assets	\$	4,744,979	\$	5,381,843	\$	(636,863)
LIABILITIES AND NET ASSETS						
LIABILITIES AND NET ASSETS Liabilities						
Accounts payable and accrued expenses	\$	360,126	\$	686,103	\$	(325,977)
Unearned income - Membership	Ψ.	-	Ψ.	-	~	-
Unearned income - Annual Conference		_		_		_
Unearned income - PDS		_		_		_
Unearned income - P2I		_		_		_
Deferred Income		25,000		_		25,000
SBA - PPPL		-		_		-
SBA - EIDL		449,958		462,990		(13,032)
Note payable (Mortgage)		1,768,606		1,874,749		(106,143)
Total liabilities		2,603,690		3,023,841		(303,937)
		2,003,030		3,023,041		(303,337)
Net assets		4 70:		4 000 000		/4.45.555
Unrestricted		1,765,754		1,908,983		(143,229)
Temporarily restricted		335,535		409,018		(73,483)
Permanently restricted		40,000		40,000		-
Total net assets		2,141,289		2,358,001		(216,712)
Total liabilities and net assets	\$	4,744,979	\$	5,381,843	\$	(1,144,458)

Un-audited Statement of Activities (Interim)

Year-to-date through 09/30/2025

			Sep. '25	Sep. '24	2024 vs. 2023	
		Preliminary (Prior to audit)	2025	2024	Variance	%
	Rev	venues				
. 4041		Conferences	\$268,524	\$320,985	(\$52,462)	-16%
4043		Grant Income	4,000	24,250	(20,250)	0%
4921		Government Grant	133,922	131,986	1,935	1%
. 4018		Membership Dues	4,543	7,914	(3,371)	-43%
4930		Program Income	200,388	142,330	58,059	100%
Jdited		Publication & Promotional Sales	1,025	2,393	(1,368)	-57%
4900		Interest Income	8,252	13,290	(5,037)	100%
4904		Unrealized Gain/(Loss)	=	3,507	(3,507)	100%
4992		In-kind Donations	=	-	-	0%
, 4990		Other Income	-	60	(60)	0%
		Total revenue	620,655	646,716	(26,061)	-4%
	Ехр	enses				
	73%	Program Services	1,202,268	410,408	791,860	193%
	27%	Support Services	454,780	1,818,330	(1,363,550)	-75%
		Total Expenses	1,657,048	2,228,738	(571,690)	-26%
		Change in unrestricted net assets	(1,036,392)	(1,582,022)	545,629	-34%
	1 Cha	inge in net assets	(1,036,392)	(1,582,022)	545,624	-34%
	Net	assets at beginning of year	3,177,682	3,940,023	(762,341)	-19%
	Net	assets at end of year	2,141,289	2,358,001	(216,712)	-9%

Un-audited Statement of Cash Flows - (Preliminary)

As of 09/30/2025

	Amount
Cash flows from operating activities	
Change in net assets	(1,036,392.49)
Adjustments to reconcile change in net assets to net cash	
Provided by (used in) operating activities	
Depreciation	38,970.84
Transfer from CD to Investments	-
Change in operating assets and liabilities	
Accounts/Contracts receivable	1,180,637.68
Grant receivable	103,481.84
Pledges Reveivable	-
Inventory	-
Prepaid expenses and other current assets	526,070.94
Accounts payable and accrued expenses	(257,539.00)
Deferred revenue - Contracts	(173,867.98)
Net cash used in operating activities	381,361.83
Cash flows from financing activities	
Payment of note payable	(26,823.79)
SBA - EIDL	(3,266.24)
Net change in cash and cash equivalents	351,271.80
Cash and cash equivalents at beginning of year	1,148,711.49
Cash and cash equivalents at end of this period	1,499,983.29
Supplemental disclosures of cash flow information	
Cash paid during the year for: Interest payment on note payable	24,419.19

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Net Income w/o Carryforward

3-mo. (25%) of the fiscal y	ear pro	esented				:	Summa	ry by 1	otal Cat	egory
	Current Month	Budget	\$ Over Budget	% of Budget	YTD thru Sep. '25	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	% of Annual Budget
Income										
Membership	1,497	2,233	-736	67%	4,348	6,699	-2,351	65%	26,800	16%
Annual/Regional Conferences Fees	20,739	9,356	-953	222%	193,876	185,745	8,131	104%	3,305,448	6%
Sponsorships	37,155	0	37,155	420%	73,655	34,000	39,655	100%	316,000	23%
Books/Promotion Items	0	0	0	#DIV/0!	797	0	797	100%	25,000	3%
Gov't Grant	35,168	91,501	-56,333	38%	133,922	198,976	-65,054	67%	777,160	17%
Private Grant Income	0	0	0	0%	4,000	1,500	2,500	267%	1,500	267%
Contract Income	18,229	54,295	-36,066	34%	200,388	54,295	146,093	369%	2,496,000	8%
Interest Income	1,576	0	1,576	#DIV/0!	8,252	0	8,252	#DIV/0!	0	#DIV/0!
Other Income	0	0	0	#DIV/0!	1,416	0	1,416	#DIV/0!	40,813	3%
4992 · In-KInd Contribution	0	0	0	#DIV/0!	0		0	#DIV/0!		#DIV/0!
4999 . Carryforward	0.00	0.00	0.00	#DIV/0!	0.00	0	0	#DIV/0!	0	0%
Total Income	114,364	157,385	-43,021	72.66%	620,655.25	481,215	139,440	129%	6,988,721	9%
Cost of Goods Sold										
COGS - Promotional Items	0	0	0	0%	0	0	0	#DIV/0!	20,000	0%
Total COGS	0	0	0	0%	0	0	0	#DIV/0!	20,000	0%
Gross Profit	114,364	157,385	-43,021	73%	620,655	481,215	139,440	129%	6,968,721	9%
Expense										
Personnel Costs	237,682	278,157	-40,475	85%	786,849	807,036	-20,187	97%	3,385,872	23%
Operating costs	12,690	14,436	-1,746	88%	86,578	90,459	-3,881	96%	563,091	15%
Office Furn./Hardware/ Software	3,745	3,633	112	103%	12,702	12,198	504	104%	55,200	23%
Direct Program Costs	27,377	56,846	-29,470	48%	522,441	604,091	-81,650	86%	1,891,390	28%
Consultants/Outside Services	106,812	23,670	83,142	451%	217,562	153,566	63,996	142%	1,090,957	20%
Marketing & Promotions	0	0	0	#DIV/0!	316	0	316	#DIV/0!	28,000	1%
Interest Expense	7,960	8,016	-56	99%	24,419	24,123	296	101%	95,142	26%
Merchant CC Charges & Bank Fees	23,912	17,912	6,000	133%	6,179	11,961	-5,782	52%	109,194	6%
In-Kind Expenses	0	0	0	0%	0	0	0	0%	0	0%
Other Costs	0	80	-80	0%	0	596	-596	0%	1,330	0%
Total Expense	420,178	402,750	17,428	104%	1,657,048	1,704,030	-46,982	97%	7,220,176	23%
Net Income	-305,814	-245,365	-60,449	125%	-1,036,392	-1,222,815	-46,982	85%	0	#DIV/0!
4999 . Carryforward					251,455				251,455	

-784,937

3-mo. (25%) of the fiscal year presented	presented (Preliminary prior to audit) Summary by Lir						Line Item			
, ,	Current Month	Budget	\$ Over Budget	% of Budget	YID thru Sep. '25	YTD Budget	\$ Over Budget	% of Budget	Approved Budget	% of Annual Budget
Income										
4011 · Membership-Teacher	634	417	217	152.02%	2,109	1,251	858	168.57%	5,000	42.18%
4012 · Membership Paraprofessional	3	417	-414	0.7%	12	1,251	-1,239	0.93%	5,000	0.23%
4013 · Membership Parent/Community	35	133	-98	26.32%	140	399	-259	35.09%	1,600	8.75%
4014 · Membership Student	3	133	-131	1.88%	45	399	-354	11.28%	1,600	2.81%
4016 · Membership-Inst/Org/Commercial	750	583	167	128.65%	1,500	1,749	-249	85.76%	7,000	21.43%
4017 · Membership Administrator	8	417	-410	1.8%	478	1,251	-774	38.17%	5,000	9.55%
4018 · Membership Retired Teacher	65	133	-68	48.87%	65	399	-334	16.29%	1,600	
4019 · 2 Day Institute fees	0	0	0	0.0%	0	0	0	0.0%	43,750	
4020 · Fees Registration	7,643	9,356	-1,713	81.7%	164,811	169,915	-5,104	97.0%	2,838,978	
4021 · Fees-Exhibitors	12,990	0	12,990	100.0%	26,990	15,185	11,805	177.74%	139,000	
4022 · Fees-Career Fair	0	0	0	0.0%	0	0	0	0.0%	12,500	
4023 · Fees-Meals	0	0	0	0.0%	100	0	100	100.0%	47.005	
4024 · Presenter Fees	0	0	0	0.0%	450	450	0	100.0%	47,325	
4025 · Award Luncheon	0	0	0	0.0%	0	0	600	0.0%	51,000	
4026 · Seal of Execelence Banquets 4027 · Admin. Leadership Symposium	0	0	0	0.0%	600	0	000	100.0% 0.0%	72,000 32,000	
4029 · Shipping Cost/Processing Fees	0	0	0	0.0%	0	0	0	0.0%	02,000	
4030 · Publications / Books/Royalties	0	0	0	0.0%	228	0	228	100.0%	2,200	
4031 · Promotional Items	0	0	0	0.0%	797	0	797	100.0%	25,000	
4033 · Reg Fees-Gold Level Upgrade	0	0	0	0.0%	0	0	0	0.0%	0	
4034 · Reg Fees-Platinum Level Upgrade	0	0	0	0.0%	0	0	0	0.0%	0	
4040 · Sponsors	37,155	0	37,155	100.0%	73,655	34,000	39,655	216.63%	316,000	23.31%
4041 · Other Contributions	50	0	50	100.0%	70	20	50	350.0%	20	350.0%
4042 · Other-Advertising	0	0	0	0.0%	432	175	257	246.86%	39,175	1.1%
4043 · Government Grant	35,168	91,501	-56,333	38.43%	133,922	198,976	-65,054	67.31%	777,160	17.23%
4044 · Ticket Sales	0	0	0	0.0%	0	0	0	0.0%	0	#DIV/0!
4045 · Other School Visits	0	0	0	0.0%	0	0	0	0.0%	27,500	0.0%
4046 · Hotel Rebates	0	0	0	0.0%	1,416	0	1,416	100.0%	40,813	3.47%
4047 · Mailing Lists	0	0	0	0.0%	0	0	0	0.0%	0	#DIV/0!
4048 · Dues & Subscription Income	56	0	56	100.0%	195	0	195	100.0%	0	#DIV/0!
4900 · Interest Income	1,576	0	1,576	100.0%	8,252	0	8,252	100.0%	0	#DIV/0!
4904 · Unrealized Gain/(Loss)	0	0	0	0.0%	0	0	0	0.0%	0	100.0%
4921 · Grant Income	0	0	0	0.0%	4,000	1,500	2,500	266.67%	1,500	266.67%
4930 · Contract Income	18,229	54,235	-36,006	33.61%	200,388	54,235	146,153	369.48%	2,474,000	
4931 · Translation Services Income	0	60	-60	0.0%	0	60	-60	0.0%	22,000	
4990 · Other Income	0	0	0	0.0%	0	0	0	0.0%	0	
4992 · In-Kind Contribution 4999 . Carryforward	0	0	0	0.0%	0	0	0	0.0% 0.0%	0	
Total Income	114,364	157,385	-43,021	72.67%	620,655	481,215	139,440	128.98%	6.988.721	
Cost of Goods Sold	114,304	107,300	-43,021	12.01 /0	020,033	401,213	139,440	120.90 /0	0,900,721	0.0076
5010 · COGS - Promotional Items	0	0	0	0.0%	0	0	0	0.0%	20,000	0.0%
Total COGS	0	0	0	0.0%	0	0	0		20,000	
Gross Profit	114,364	157,385	-43,021	72.67%	620,655		139,440	128.98%	6,968,721	
6000.1 · Personnel Costs	,	,	,		,	,	,		-,,	
6000 · Payroll Expenses	213,222	236,117	-22,895	90.3%	673,157	683,462	-10,305	98.49%	2,763,034	24.36%
6006 · Salary - OT	0	0	0	0.0%	0	0	0	0.0%	28,205	0.0%
6008 · Bonus Expense	0	0	0	0.0%	0	0	0	0.0%	72,402	0.0%
6010 · Temporary Help	0	0	0	0.0%	0	0	0	0.0%	10,000	0.0%
6110 · Payroll Taxes	14,577	18,062	-3,485	80.7%	48,802	52,283	-3,481	93.34%	219,071	22.28%
6120 · Workers Comp	3,162	2,596	566	121.82%	9,487	7,517	1,970	126.21%	31,498	30.12%
6130 · Dental Insurance	1,325	1,715	-390	77.25%	5,607	5,119	488	109.53%	21,010	26.69%
6131 ⋅ Vision Insurance	0	0	0	0.0%	431	0	431	100.0%	0	
6140 · Medical Insurance	-6,449	12,346	-18,795	-52.23%	42,203	37,040	5,163	113.94%	152,221	27.72%
6142 · Aflac Insurance	-689	0	-689	100.0%	-1,063	0	-1,063	100.0%	0	100.0%
6150 · Employee Life Insurance	1,196	355	841	336.82%	4,301	1,025	3,276	419.64%	4,295	100.15%
6155 · Retirement Plan	7,359	6,966	393	105.64%	21,389	20,590	799	103.88%	84,136	25.42%
6170 · Vacation Expense	3,979	0	3,979	100.0%	-17,465	0	-17,465	100.0%	0	100.0%

3-mc

. (25%) of the fiscal year presented										y Line Item	
	Month	Budget		% of Budget	Sep. '25	YTD Budget	\$ Over Budget	% of Budget	Approved Budget	% of Annual Budget	
Total 6000.1 · Personnel Costs	237,682	278,157	-40,475	85.45%	786,849	807,036	-20,187	97.5%	3,385,872	23.24%	
6210 · Phone Expense	3,529	4,676	-1,147	75.48%	11,163	12,310	-1,147	90.68%	84,835	13.16%	
6220 · Electricity Expense	1,690	1,900	-210	88.95%	4,470	5,226	-756	85.53%	41,000	10.9%	
6221 · Disposal Expense	192	298	-106	64.33%	575	694	-119	82.87%	3,000	19.17%	
6223 · Janitorial Expense	805	710	95	113.38%	2,997	2,130	867	140.7%	8,520	35.18%	
6224 · Security (Alarm) Expense	103	107	-4	96.41%	310	821	-512	37.7%	2,811	11.01%	
6230 · Insurance Expense	2,698	2,824	-126	95.54%	4,115	8,472	-4,357	48.58%	40,000	10.29%	
6240 · Water Expense	229	50	179	458.96%	475	150	325	316.81%	600	79.2%	
6250 · Tax/Licenses/Filing Fees	0	0	0	0.0%	174	636	-462	27.41%	4,700	3.71%	
6300 · Postage	15	314	-299	4.78%	49	544	-495	8.98%	2,800	1.75%	
6301 · Postage Freight Shipping	0	0	0	0.0%	1,500	1,691	-191	88.71%	6,000	25.0%	
6302 · Postage UPS	71	0	71	100.0%	71	22	49	324.82%	3,200	2.23%	
6303 · Postage Bulk Mail	0	0	0	0.0%	3,870	3,500	370	110.57%	3,500	110.57%	
6304 · Postage FedEx	0	49	-49	0.0%	10	366	-356	2.73%	1,712	0.58%	
6305 · Shipping & Handling	0	0	0	0.0%	1,552	1,470	82	105.6%	1,570		
6310 · Office Supplies Expense	0	648	-648	0.0%	15	3,660	-3,645	0.41%	22,650	0.07%	
6330 · Maint & Repairs Equipment	0	0	0	0.0%	0	0	0	0.0%	500	0.0%	
6331 · Maintenance & Repairs Building	138	527	-390	26.09%	7,164	3,071	4,093	233.29%	20,000	35.82%	
6340 · Equipment Rental Expense	3,220	2,333	887	138.01%	48,067	45,696	2,371	105.19%	315,693	15.23%	
6350 · Small Equipment Purchases											
6351 · Hardware	0	0	0	0.0%	330	2,000	-1,670	16.5%	9,000	3.67%	
6352 · Software	3,745	3,633	112	103.09%	12,372	10,198	2,174	121.32%	43,200	28.64%	
6353 · Other Small Equipment Purchas	0	0	0	0.0%	0	0	0	0.0%	3,000		
6350 · Small Equipment Purchases - O	0	0	0	0.0%	0	0	0	0.0%	0	0.0%	
Total 6350 · Small Equipment Purchases	3,745	3,633	112	103.09%	12,702	12,198	504	104.13%	55,200	23.01%	
6360 · Office Furniture Purchases	0	0	0	0.0%	0	0	0	0.0%	0	#DIV/0!	
6400 · Activity Supplies	58	1,548	-1,490	3.78%	172	3,615	-3,443	4.75%	50,940	0.34%	
6401 · Activity Supplies Region 1	0	0	0	0.0%	0	0	0	0.0%	400	0.0%	
6402 · Activity Supplies Region 2	0	0	0	0.0%	0	0	0	0.0%	400	0.0%	
6403 · Activity Supplies Region 3	0	0	0	0.0%	0	0	0	0.0%	400	0.0%	
6404 · Activity Supplies Region 4	0	0	0	0.0%	0	0	0	0.0%	400	0.0%	
6405 · Activity Supplies Region 5	0	0	0	0.0%	0	0	0		400	0.0%	
6410 · Decorations	0	0	0	0.0%	0	0	0	0.0%	2,500	0.0%	
6420 · Education/Prof. Materials	0	1,483	-1,483	0.0%	0	2,046	-2,046		9,908		
6430 · Awards & Gifts	0	30	-30	0.0%	99	250	-151	39.57%	26,530	0.37%	
6440 · Reprographics	0	123	-123	0.0%	0	980	-980		23,200		
6450 · Facility Rental	0	0	0	0.0%	0	0	0		8,000		
6501 · Depreciation Expense	12,990	12,990	0	100.0%	38,971	38,970	1	100.0%	155,883		
6600 · Conf., Seminars & Education Exp	300	3,338	-3,038	8.99%	6,600	11,011	-4,411		18,300		
6610 · Dues & Subscriptions Expense	296	103	193	287.54%	691	429	262		4,000		
6700 · Speaker Fees	0	0	0	0.0%	3,000	3,000	0		57,800		
6710 · Speaker Travel Costs	0	800	-800	0.0%	0	800	-800		8,400		
6720 · Chapter Rebates	0	0	0	0.0%	-37	0	-37		10,000		
6730 · Scholarships	0	4,500	-4,500	0.0%	0	4,500	-4,500		18,000		
6732 · Stipends	0	12,565	-12,565	0.0%	0 000	12,565	-12,565		19,565		
6740 · Donations & Contributions	0	0	0	0.0%	2,000	2,000	0		2,000		
6800 · Travel Expense	10,661	14,491	-3,830	73.57%	27,346	45,655	-18,309		263,887	10.36%	
6810 · Meals Expense	3,071	3,375	-305	90.98%	9,389	18,654	-9,265		93,998		
6820 · Conference Music Show Expense	0	0	0	0.0%	0	0	0.070		10,000		
6840 · Food Catering Service	0 570	1,500	-1,500	0.0%	246,041	256,017	-9,976		658,272		
6850 · Lodging Expense	6,572	7,638	-1,066	86.04%	188,170	203,599	-15,429		448,207	41.98%	
6900 · Legal Expense	2,683	2,249	434	119.32%	4,932	6,747	-1,815		26,988		
6910 · Accounting Expense	23,258	17,258	6,000	134.77%	57,775	68,274	-10,499		240,100		
6920 · Bank Charges	653	654	-1	99.91%	1,625	2,191	-566		6,460		
6921 · Merchant CC Charges & Fees	899	905	-6	99.35%	4,554	9,770	-5,216		102,734	4.43%	
6950 · Other-Services	96,658	12,878	83,780	750.57%	154,855	78,545	76,310	197.15%	822,369	18.83%	
6960 · Consultants	0	0	0	0.0%	0	0	0	0.0%	0	#DIV/0!	

3-mo.	(25%)	of the	fiscal	year	presented	l

Net Income

4999 . Carryforward Net Income w/o Carryforward

o. (25%) of the fiscal year presente	d				(Preliminar	y prior to aud	dit)	Sum	mary by	Line Item
	Current Month	Budget	\$ Over Budget	% of Budget	YTD thru Sep. '25	YTD Budget	\$ Over Budget	% of Budget	Approved Budget	% of Annual Budget
7000 · Advertising/Marketing Expense	0	0	0	0.0%	316	0	316	100.0%	28,000	1.13%
7500 · Interest Expense (mortgage)	7,960	8,016	-56	99.3%	24,419	24,123	296	101.23%	95,142	25.67%
7840 · Miscellaneous Expense	0	80	-80	0.0%	0	596	-596	0.0%	1,330	0.0%
7930 · Indirect Cost	0	0	0	0.0%	0	0	0	0.0%	0	#DIV/0!
Total Expense	420,178	402,750	17,428	104.33%	1,657,048	1,704,030	-46,982	97.24%	7,220,176	22.95%
ncome	-305,814	-245,365	-60,449	124.64%	-1,036,392	-1,222,815	186,422	84.75%	-251,455	412.16%
4999 . Carryforward					251,455				251,455	
Net Income w/o Carryforward					-784.937				0	

All Combined AR Aging Summary As of 09/30/2025

	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Alliant International University	1,065.00	0.00	0.00	0.00	1,065.00
Alvord Unified School District	0.00	0.00	0.00	1,400.00	1,400.00
Antoinette Hernandez-1	0.00	0.00	0.00	704.92	704.92
Berkeley Unified School District	0.00	0.00	0.00	150.00	150.00
Carmel Unified School District	3,375.00	0.00	0.00	0.00	3,375.00
CEEL-1	0.00	0.00	0.00	57.07	57.07
Compton Unified School District	0.00	0.00	0.00	1,410.00	1,410.00
Corona-Norco Unified SD	0.00	150.00	0.00	1,349.00	1,499.00
Dixon Unified School District	0.00	0.00	0.00	200.00	200.00
East Whittier City School District	0.00	0.00	0.00	4,500.00	4,500.00
El Rancho USD	1,275.00	0.00	0.00	0.00	1,275.00
FCSS/ECE	16,053.00	0.00	9,522.44	0.00	25,575.44
Hacienda La Puente Unified School Distric	0.00	0.00	0.00	1,460.00	1,460.00
Hayward Unified School District	0.00	0.00	0.00	965.00	965.00
Huntington Beach City School District	3,562.50	0.00	0.00	0.00	3,562.50
Los Angeles County Office of Education	0.00	0.00	0.00	2,000.00	2,000.00
Lynwood USD	0.00	0.00	0.00	350.00	350.00
Merced County Office of Education	0.00	0.00	0.00	140.97	140.97
Morgan Hill Unified School District	0.00	0.00	0.00	18,000.00	18,000.00
Mountain View Elementary School	0.00	2,500.00	0.00	0.00	2,500.00
Paso Robles Joint Unified	375.00	0.00	0.00	995.00	1,370.00
Rialto Unified School District	0.00	0.00	0.00	18,625.00	18,625.00
San Bernardino City Unified SD	0.00	0.00	0.00	9,025.00	9,025.00
San Francisco USD	0.00	0.00	0.00	1,990.00	1,990.00
San Ysidro School District	11,875.00	0.00	0.00	0.00	11,875.00
Santa Ana USD (c)	0.00	0.00	0.00	9,675.00	9,675.00
Shelton School District No. 309	0.00	0.00	0.00	1,470.00	1,470.00
Snowline J.U.School District	0.00	0.00	0.00	6,000.00	6,000.00
South Whittier School District	0.00	0.00	0.00	1,000.00	1,000.00
US Treasury	35,167.66	0.00	0.00	-3,228.21	31,939.45
Various	0.00	0.00	0.00	-30,000.00	-30,000.00
TOTAL	72,748.16	2,650.00	9,522.44	48,238.75	133,159.35

* PROMESA Grants

California Association for Bilingual Education Prepaid Expense As of 09/30/2025

<u>Name</u>	Acct.	<u>Class</u>	<u>Amount</u>	<u>Purpose</u>	<u>Period</u>
JE#4655					
Cal Choice	6140	01	19,451.14	Medical Insurance - 2025 Oct.	
Ameritas Life Ins.	6130	01	1,724.88	Dental Insurance - 2025 Oct.	
Metlife Small Business Ctr.	6130	01	313.67	Dental Insurance - 2025 Oct.	
Arthur J Gallager - (Travel Ins.	6230	01	2,490.20	Cyber Liab. Ins.	03/24/2025- 3/23/2026
Arthur J Gallager - (D & O)	6230	01	1,402.73	D&O	12/01/2024- 11/30/2025
Arthur J Gallager - (Int'l Pkg)	6230	01	1,835.33	International Package	06/01/2025-06/01/2026
Philadelphia Insurance	6230	01	4,179.68	NP Package & Umbrella	12/01/2024- 11/30/2025
AmTrust	6120	01	3,255.83	Workers' Comp	12/01/2023- 11/30/2024
ERS Security Alarm System	6224	01	158.50	Alarm - Acct #882517	10/01/2025-12/31/2025
ERS Security Alarm System	6224	01	151.00	Alarm - Acct #XR1516	10/01/2025-12/31/2025
Pitney Bowes	6341	01	296.80	Postage machine lease	07/20/2025-10/19/2025
Dewey Pest Control	6331	01	-	Acct #1363090 - Apr. to Jun. '25	07/01/2025-09/30/2025
WASC	6610	01	733.33	Accredidation Fee	08/21/2025-08/21/2026
Kintone	6352	01	1,567.50	10 user licenses	09/01/2025-08/31/2026
PalmIQ Inc.	6352	01	1,492.74	Hosted Cloud Storage	01/01/2025-12/31/2025
Intuit	6352	01	1,516.08	QBs	05/01/2025-5/1/2026
Shoflo	6352	01	1,720.83	Team Calendar	04/29/2025 - 04/28-2026
				-	
	S	ub-Total	42,290.24	_	

Prepaid for 2026 to 2029	Acct. #	Class #	Amount	Descriptions	Date
Marriott Marquis	6850	20	25,000.00	Initial Deposit for CABE 2026 Conf	4/29/2022
Marriott Marquis	6850	20	25,000.00	2nd Deposit for CABE 2026 Confer	3/9/2023
Team San Jose	6850	20	53,482.03	1st Deposit CABE 2028 - SJ - 4/10 ·	9/5/2025
Team San Jose	6840	20	53,482.03	2nd Deposit CABE 2028 - SJ - 4/10	3/31/2025
LB Convention & Entertainment	6850	20	1,000.00	Initial Deposit for CABE 2027 Conf	12/21/2024
LB Convention & Entertainment	6850	20	1,000.00	Initial Deposit for CABE 2029 Conf	12/21/2024

Sub-Total 158,964.06

Grand Total 201,254.30

Government - Grant Receivable As of 09/30/2025

			Add	itions		<u>Pai</u>	<u>d</u>			
Acct. #	Date	B/G Balance	PROMESA	FCSS/ECE	PROMESA Draw	FCSS/ECE	<u>SDCSS</u>	<u>Deferred Rev.</u>	Adj.	09/30/2025
1208	6/30/2025	3,228.21	83,263.06	113,649.50				(83,263.06)	(3,228.21)	113,649.50
1208	7/31/2025	113,649.50	37,558.99			(50,500.00)	(63,149.50)	(4,389.01)		33,169.98
1208	8/31/2025	33,169.98	61,195.08							94,365.06
1208	9/30/2025	94,365.06	35,167.66		(94,365.06)					35,167.66
									Total	35,167.66

Inventory
As of 09/30/2025

	Beginning						
Acct. #.	Date	Balance	Additions	COGS	Balance		
1300	7/31/2025	25,347			25,347		
1300	8/31/2025	25,347			25,347		
1300	9/30/2025	25,347			25,347		

Fixed Assets Schedule As of 09/30/2025

		6/30/2022	6/30/2023	6/30/2024	6/30/2025	09/30/2025	Balance
1700	Land - 20888 Amar Road, Walnut						\$ 509,144.00
1710	Building Purchase - 20888 Amar Road, Walnut Accumulate Depreciation - Walnut Bldg	(134,391)	(134,391)	(134,391)	(134,391)	(33,597.72)	3,359,772.18 (1,060,202.19)
1720	Building Improvement - Walnut Accumulate Depreciation - Walnut Bldg Improv.	(21,492)	(21,492)	(21,492)	(21,492)	(5,373.12)	214,922.20 (138,401.07)
	Walnut Building: Net						2,376,091.12
	Property & Equipment, Net						\$ 2,885,235.12

Current Accounts Payable As of 09/30/2025

Name	1 - 30	31 - 60	61 - 90	> 90	09/30/2025
Act Diversified, inc.	805.00	805.00	0.00	0.00	1,610.00
Aflac Traditional and Direct	1,381.78	0.00	0.00	0.00	1,381.78
At&T Mobility/ AT&T*	157.51	0.00	0.00	0.00	157.51
BMO Bank National Association	16,033.74	0.00	0.00	0.00	16,033.74
BoW BankCard Center - AA #2847	1,153.95	0.00	0.00	0.00	1,153.95
BoW BankCard Center - DL #2514	1,231.00	0.00	0.00	0.00	1,231.00
BoW BankCard Center - EE -#2284	2,875.42	0.00	0.00	0.00	2,875.42
BoW BankCard Center - EL #4510, 0386	1,496.17	0.00	0.00	0.00	1,496.17
BoW BankCard Center - GP -#5083	1,270.85	0.00	0.00	0.00	1,270.85
BoW BankCard Center - JJ -#3688_6195	66.43	0.00	0.00	0.00	66.43
BoW BankCard Center - MLH #1848	40.26	0.00	0.00	0.00	40.26
BoW BankCard Center - MV #38_#7734_#2039_	393.08	0.00	0.00	0.00	393.08
BoW BankCard Center - NR #3720	3,193.80	0.00	0.00	0.00	3,193.80
BoW_BMO BankCard Center - EO -#4319	520.60	0.00	0.00	0.00	520.60
Chavez, Lucero	1,444.05	0.00	0.00	0.00	1,444.05
Colonial Life	1,042.30	0.00	0.00	0.00	1,042.30
DowntownMac (v)	6,700.00	0.00	0.00	0.00	6,700.00
Edgar Raul Lampkin	1,400.74	0.00	0.00	0.00	1,400.74
ERS Security Alarm Systems #882517	158.50	0.00	0.00	0.00	158.50
ERS Security Alarm Systems #XR1516	151.00	0.00	0.00	0.00	151.00
Foumberg, Juneja, & Co.	6,000.00	0.00	0.00	0.00	6,000.00
Fredric Noriega	1,921.59	0.00	0.00	0.00	1,921.59
Frontier #010918-5	103.20	0.00	0.00	0.00	103.20
Frontier #120117-5	124.85	0.00	0.00	0.00	124.85
Garcia Hernandez Sawhney, LLP	2,683.40	0.00	0.00	0.00	2,683.40
Gonzalez, Andrea	14.39	0.00	0.00	0.00	14.39
Gricelda Perez Villegas**	74.28	0.00	0.00	0.00	74.28
Jauregui, Joshua*	25.00	0.00	0.00	0.00	25.00
Ka Man Esther Tong/Dr. Esther Tong	1,734.00	0.00	0.00	0.00	1,734.00
Kandid Graphics	350.00	350.00	0.00	0.00	700.00
Kintone Corporation	1,710.00	0.00	0.00	0.00	1,710.00
KONICA MINOLTA	2,032.56	0.00	0.00	0.00	2,032.56
Lincoln Financial Life Insurance Company	196.30	0.00	0.00	0.00	196.30
Madison, Aida	75.00	0.00	0.00	0.00	75.00
Maria Larios-Horton	402.37	0.00	0.00	0.00	402.37
MetLife Small Business Center*	313.67	0.00	0.00	0.00	313.67
Michelle Silva	1,690.47	0.00	0.00	0.00	1,690.47
Murdoch Walrath & Holmes	10,670.71	0.00	0.00	0.00	10,670.71
NABE	100.00	0.00	0.00	0.00	100.00
Nathalie Longree-Guevara (v)	3,429.96	0.00	0.00	0.00	3,429.96
Navarrete, Ruth	121.51	0.00	0.00	0.00	121.51
Orozco, Elizabeth*	819.93	0.00	0.00	0.00	819.93
Pitney Bowes Global Financial *25185	890.39	0.00	0.00	0.00	890.39
Reyes Lawn Services	100.00	0.00	0.00	0.00	100.00
Southern California Edison *	1,689.96	0.00	0.00	0.00	1,689.96

Current Accounts Payable As of 09/30/2025

Name	1 - 30	31 - 60	61 - 90	> 90	09/30/2025
The Variable Annuity Life Ins.Comp. *	5,408.33	0.00	0.00	0.00	5,408.33
VOYA Financial *^	1,656.79	0.00	0.00	0.00	1,656.79
VRC (Vital Records Control)	245.67	0.00	0.00	0.00	245.67
Walnut Valley Water District (0937)	100.11	0.00	0.00	0.00	100.11
Walnut Valley Water District (7348)	71.56	0.00	0.00	0.00	71.56
Worldwide Express	0.00	19.08	0.00	0.00	19.08
YCC Consulting Services, LLC	17,258.34	0.00	0.00	0.00	17,258.34
TOTAL	103,530.52	1,174.08	0.00	0.00	104,704.60

Mortgage Note Payable - Bank of the West 09/30/2025

		Monthly		Note	Interest	
	Balance	Payment	Adj.	Payable	Expense	Balance
Bank of the West						
Jun. '25	1,804,456.70	16,033.74		9,026.43	7,007.31	1,795,430.27
Jul. '25	1,795,430.27	16,033.74		8,829.08	7,204.66	1,786,601.19
Aug. '25	1,786,601.19	16,033.74		8,864.51	7,169.23	1,777,736.68
Sep. '25	1,777,736.68	16,033.74		9,130.20	6,903.54	1,768,606.48
Oct. '25						
Nov. '25						
Dec. '25						
Jan. '26						
Feb. '26						
Mar. '26						
Apr. '26						
May '26						
Jun. '26						
					Balance	1,768,606.48

Accrued Vacation As of 09/30/2025

100.03/30/2023	Vacation in Hours	09/30/2025 Amount
1 Adame, Tiffany	12.32	
2 Arce, Alejandra	61.60	
3 Carlos, Larrie	47.18	
4 Chwilinski, Delma	218.60	
5 Diaz Lopez, Laura	194.72	
6 Espinosa, Roxanna	146.60	
7 Flores, Rubi	218.66	
8 Fox, Sally (P/T)	129.33	
9 Franco, Adriana	95.36	
10 Gallegos, Irma	98.60	
11 Gonzalez, Andrea	146.60	
12 Jauregui, Joshua	164.60	
13 Lampkin, Edgar	217.84	
14 Larios-Horton, Maria	-	
15 Lizarraga, Denise	12.32	
16 Madison, Aida	118.60	
17 Miles (Nesrala), Laurie	116.60	
18 Navarette, Ruth	56.46	
19 Nunez, Eloisa	3.08	
20 Nunez, Natalie	133.68	
21 Orozco, Elizabeth	6.16	
22 Perez, Gricelda	234.60	
23 Ramirez, Karmina	104.60	
24 Rocha, Norma	201.89	
25 Ruiz, Vanessa	194.60	
26 Samaniego, Elizabeth	189.04	
27 Umeres, Karen	154.60	
28 Valencia, Maria	-	
29 Vidal, Martha	180.53	
30 Villa, Maria	92.60	
	3,551.37	
TOTAL	2,002.07	\$ 163,577.24
	Payroll Taxes @ 8.75%	\$ 14,313.01
	Total	\$ 177,890.25

¹⁾ First year = 1 wk./yr. or 40 hrs/yr. @ 1.538/pp.

^{2) 2-5} years = 2 wks./yr. or 80 hrs./yr. @ 3.077 hrs./pp.

^{3) 6} or more years = 3 wks. or 120 hrs./yr. @ 4.615 hrs./pp.

They have not been subjected to an audit, review, or compilation engagement, and no