

CABE 2027, 2028, 2029 and 2030 Proposed Venues

Board Meeting – 6/15/2024

#	Venue Name	Rental Fee	Dates	Meeting Rooms	Guestroom Rates	Comments/Notes
Southern California 2027 (EASTER, SUNDAY, MARCH 28)						
1	Long Beach Convention and surrounding hotels	Total Rental = \$138,400.00 *Hotel Rebates = \$78,448.00 Rental Reduction = \$22,414.00 **(10%) F&B Credit Reduction = \$20,000.00 (Maximum Discount) Estimated rental Cost (\$2,482.0)	3/08/27-3/14/27	Approx. 70+ meeting rooms with 31 at the Convention Center and 40+ in surrounding hotels	\$239 (Queen Mary) - \$359 (New Breakers Hotel), Hyatt \$299 Hotel rebates: \$16 rebate	CVB Contribution = \$25,000 (pending Board's Approval and contingent upon both 2027 & 2029 programs being secured in Long Beach by December 31, 2023. If only one year is secured, then the CVB Promo Fund will be reduced to \$20,000.)
2	Los Angeles	Total Rental = \$\$175,520 Discounts include hotels = \$105,312.00 Rental Reduction = \$\$70,208.00	3/29/27 – 4/04/27	Approx. 41+ meeting rooms	\$269 - \$354 (Hotel rebates: \$10rebate	If CABE exceeds the discount amount offered in Transient Occupancy Tax Revenue, no additional discount is offered. If CABE falls short of the discount threshold in TOT Revenue, the difference is charged as an additional rental due.
Southern California 2029 (EASTER, SUNDAY, APRIL 1)						
3	Long Beach Convention and surrounding hotels	Total Rental = \$144,800.00 *Hotel Rebates = \$78,448.00 Rental Reduction = \$22,414.00 **(10%) F&B Credit Reduction = \$20,000.00 CVB contribution – Estimated Total Rental: \$3,938.00	3/12/29 – 3/18/29	Approx. 70+ meeting rooms with 31 at the Convention Center and 40+ in surrounding hotels	\$259 (Queen Mary) - \$409 (New Breakers Hotel), Hyatt \$339 Hotel rebates: \$16 rebate	CVB Contribution = \$25,000 (pending Board's Approval and contingent upon both 2027 & 2029 programs being secured in Long Beach by December 31, 2023. If only one year is secured, then the CVB Promo Fund will be reduced to \$20,000.)
4	Los Angeles	Total Rental = \$\$175,520 Discounts include hotels = \$105,312.00 Rental Reduction = \$\$70,208.00	3/02/29 – 3/07/29	Approx. 41+ meeting rooms	\$269 - \$354 (Hotel rebates: \$10rebate	If CABE exceeds the discount amount offered in Transient Occupancy Tax Revenue, no additional discount is offered. If CABE falls short of the discount threshold in TOT Revenue, difference is charged as an additional rental due.

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Northern California 2028 (EASTER, SUNDAY, APRIL 16)						
5	San Jose Convention Center	Total Rental = \$335,400.00 Association Discount = \$67,400 Additional Discount = 33, 500 Room Night Rebate = \$67,080 F&B Rebate (\$150K minimum) = \$7,500 Total Rental: \$160, 200.00	4/10/28 – 4/15/28	Approx. 45+ meeting rooms with surrounding hotels	\$185 – 279 Hotel rebate to be negotiated.	CVB Contribution = \$25,000 (pending Board’s Approval and contingent upon both 2027 & 2029 programs being secured in Long Beach by December 31, 2023. If only one year is secured, then the CVB Promo Fund will be reduced to \$20,000.)
6	Sacramento Convention Center	Total Rental = \$440,810.00 *Hotel Rebates = \$45,310.00 Rental Reduction = \$349,350.00 Total Rental: \$46,150.00	3/27/28 – 4/07/28	Approx. 60+ meeting rooms with surrounding hotels	\$289 - \$269 Hotel rebates: \$10 rebate	Hotel Rates have not been submitted
Northern California 2030 (EASTER, SUNDAY, APRIL 21)						
7	San Jose Convention Center	Not Submitted.				
8	Sacramento Convention Center	Total Rental = \$440,810.00 *Hotel Rebates = \$45,310.00 Rental Reduction = \$349,350.00 Total Rental: \$55,520.00	3/11/30 – 3/17/30	Approx. 60+ meeting rooms with surrounding hotels	\$229 - \$289 Hotel rebates: \$10 rebate	Hotel Rates have not been submitted
San Diego is not able to give dates for our conference. 2031 was asked to be submitted.						