Financial Package - Preliminary

01/31/2024

Un-audited

Approved	Date

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Un-audited Statement of Financial Position - Interim 01/31/2024

	Jan. Jan. 2023 2022				23 vs 22 Variance		
ASSETS		2023		2022		variance	
Current Assets							
Cash	\$	809,319	\$	452,279	\$	357,040	
Savings & Certificate of Deposits	Τ.	268,894	Ψ	257,219	Ψ	11,675	
Investment - (MMF, Savings, and CDs)		1,517,330		1,438,634		78,696	
Accounts Receivable		859,324		417,506		441,818	
Grant Receivable		118,555		101,840		16,715	
Pledges Receivable		300,000		-		300,000	
Inventory		16,895		14,266		2,629	
Prepaid expenses and other current assets		126,922		104,260		22,662	
Total current assets	\$	4,017,240	\$	2,786,004	\$	1,231,236	
Property and equipment							
Land - Walnut		509,144		509,144		-	
Building and improvements - Walnut		3,574,694		3,574,694		-	
Total Property and equipment		4,710,994		4,710,994		-	
Less: accumulated depreciation		(1,565,953)		(1,410,070)		(155,883)	
Property and equipment, net		3,145,041		3,300,924		(155,883)	
Total assets	\$	7,162,280	\$	6,086,928	\$	1,075,352	
LIADULTIES AND MET ASSETS							
LIABILITIES AND NET ASSETS							
Liabilities	Ś	277 202	۲.	250.020	۲.	17 45 4	
Accounts payable and accrued expenses Unearned income - Annual Conference	Ş	377,393	\$	359,939	\$	17,454	
Unearned income - PDS		-		-		-	
Deferred Income - EWIG		_		566,511		(566,511)	
SBA - EIDL		471,561		484,009		(12,448)	
Note payable (Mortgage)		1,942,849		2,040,964		(98,116)	
Total liabilities		2,791,803		3,451,423		(659,620)	
Total liabilities		2,791,003		3,431,423		(039,020)	
Net assets							
Unrestricted		3,622,562		2,186,487		1,436,075	
Temporarily restricted		707,916		409,018		298,898	
Permanently restricted		40,000		40,000		<u>-</u>	
Total net assets		4,370,478		2,635,505		1,734,973	
Total liabilities and net assets	\$	7,162,280	\$	6,086,928	\$	1,075,352	

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Un-audited Statement of Activities (Interim)

Year-to-date through 01/31/2024

			Jan. 2023	Jan. 2022	2024 vs. 2023 Variance	%
	Pov	venues			variance	
. 4041	Kev	Conferences	\$3,029,846	\$1,417,254	\$1,612,591	114%
4043		Grant Income	106,050	103,000	3,050	100%
4921		Government Grant	382,273	1,412,426	(1,030,152)	-73%
. 4018		Membership Dues	53,494	42,866	10,628	25%
4930		Program Income	634,932	297,190	337,742	114%
, 4990		Net for the Sales of Covina Bldg.	-	206	(206)	0%
. 4031		Publication & Promotional Sales	1,755	3,272	(1,517)	0%
4900		Interest Income	27,170	5,387	21,783	0%
4904		Unrealized Gain/(Loss)	17,330	1,809	15,521	0%
		Total revenue	4,252,848	3,283,410	969,439	30%
	Ехр	enses				
	67%	Program Services	2,820,929	3,221,717	(400,788)	-12%
	33%	Support Services	1,419,493	920,809	498,684	54%
		Total Expenses	4,240,422	4,142,526	97,896	2%
		Change in unrestricted net assets	12,426	(859,116)	871,542	-101%
1 Change in net assets		12,426	(859,117)	871,537	-101%	
Net assets at beginning of year		4,358,052	3,494,622	863,429	25%	
Net assets at end of year		4,370,478	2,635,505	1,734,973	66%	

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Un-audited Statement of Cash Flows - (Preliminary)

As of 01/31/2024

Cash flows from operating activities		
Change in net assets	\$	12,426
Adjustments to reconcile change in net assets to net cash		
Provided by (used in) operating activities		
Depreciation		90,932
Transfer from CD to Investments		(44,499)
Change in operating assets and liabilities		
Accounts/Contracts receivable		154,965
Grant receivable		23,215
Prepaid expenses and other current assets		85,024
Accounts payable and accrued expenses		(365,373)
Deferred revenue - Contracts		(12,400)
Net cash used in operating activities	\$	(71,780)
Cash flows from investing activities		
Purchase of property and equipment		-
Cash flows from financing activities		
Payment of note payable		(57,252)
SBA - EIDL		(7,371)
Net change in cash and cash equivalents	\$	(136,403)
Cash and cash equivalents at beginning of year		945,722
Cash and cash equivalents at end of this period		\$809,319
Supplemental disclosures of cash flow information Cash paid during the year for: Interest payment on note payable	ć	62 565
cash paid during the year for. Interest payment on note payable	<u> </u>	62,565

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California Association for Bilingual Education Actual vs. Budget For year-to-date through January 31, 2024

7 mos. (58%) of the fiscal year presented

Summar	y by	/ Total	l Categoi	ry
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	Current Month	Budget	\$ Over Budget	% of Budget	YTD thru Jan. '24	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	% of Annual Budget
Income										
Membership	11,058	8,789	2,269	126%	52,126	48,445	3,681	108%	80,000	65%
Annual/Regional Conferences Fees	1,451,791	559,006	892,785	1,449%	2,820,445	1,316,110	1,504,335	214%	4,492,279	63%
Sponsorships	32,150	20,500	11,650	0%	207,343	93,395	113,948	100%	195,000	106%
Books/Promotion Items	-18	149	-167	0%	811	1,550	-739	100%	31,000	3%
Gov't Grant	39,545	57,186	-17,641	69%	382,273	430,405	-48,132	89%	693,400	55%
Private Grant Income	2,750	0	2,750	0%	106,050	103,000	3,050	103%	153,000	69%
Contract Income	19,125	120,972	-101,847	0%	623,907	736,229	-112,322	85%	2,963,667	0%
Interest Income	5,734	0	0	0%	44,499	9,739	34,760	100%	9,739	0%
Other Income	6,018	40	5,978	100%	15,393	438,350	-422,957	4%	491,470	3%
In-Kind Donations	0	0	0	0%	0.00	0	0	0%	0	0%
Total Income	1,568,154	766,642	795,777	205%	4,252,848.16	3,177,223	1,075,625	134%	9,109,555	47%
Cost of Goods Sold				ļ				ļ		
COGS - Promotional Items	1,104	5,920	-4,816	0%	1,104	5,920	-4,816	0%	30,000	0%
5000 · COGS - Books/Publications	0	0	0	0%	0	0	0	0%	0	0%
Total COGS	1,104	5,920	-4,816	-100%	1,104	5,920	-4,816	0%	30,000	0%
Gross Profit	1,567,050	760,722	211,880	206%	4,251,745	3,171,303	1,080,442	134%	9,079,555	47%
Expense				İ				l		
Personnel Costs	429,727	442,570	-12,843	97%	2,717,565	3,097,995	-380,430	88%	5,583,422	49%
Operating costs	48,554	99,127	-50,573	49%	155,388	216,624	-61,236	72%	573,108	27%
Office Furn./Comp. Hardware/ Software	3,943	3,544	399	111%	28,282	23,063	5,219	123%	147,659	19%
Direct Program Costs	299,908	46,226	253,682	649%	577,247	409,318	167,928	141%	1,593,740	36%
Consultants/Outside Services	137,354	53,034	84,320	259%	564,963	365,749	199,214	154%	1,044,390	54%
Subcontract	52	400	-348	0%	2,869	2,500	369	115%	3,500	82%
Interest Expense	8,900	9,342	-442	0%	62,565	65,557	-2,992	95%	110,020	57%
Credit Card Charge/Bank Fees	15,748	15,779	-31	0%	129,522	130,010	-488	100%	211,466	61%
In-Kind Expenses	0	0	0	0%	0	1	-1	0%	0	0%
Other Costs	104	97	7	0%	917	1,689	-772	54%	52,250	0%
Total Expense	944,290	670,119	28,924	141%	4,239,318	4,312,506	-73,188	98%	9,319,555	45%
Net Income	622,760	90,603	532,157	687%	12,426	-1,141,203	1,153,629	-1%	-240,000	100%