

California Association for Bilingual Education

FY 2023-24 Propose Revised Budget

Date: November 18, 2023 Board Meeting

FY 23-24

| | Proposal add'l 3 staff for PLS | Total Final Approved Budget - 9/16/2023 | Variance | Explanation |
|--|--------------------------------------|--|----------------|---|
| Income | | | | |
| 4011 · Membership-Teacher | 36,586 | 36,586 | | |
| 4012 · Membership Paraprofessional | 1,644 | 1,644 | | |
| 4013 · Membership Parent/Community | 4,755 | 4,755 | | |
| 4014 · Membership Student | 2,143 | 2,143 | | |
| 4016 · Membership-Inst/Org/Commercial | 7,265 | 7,265 | | |
| 4017 · Membership Administrator | 24,797 | 24,797 | | |
| 4018 · Membership Retired Teacher | 2,811 | 2,811 | | |
| 4019 · Half Day & 2 Days Institutes | 45,000 | 45,000 | | |
| 4020 · Fees Registration | 4,174,051 | 4,174,051 | | |
| 4021 · Fees-Exhibitors | 106,775 | 106,775 | | |
| 4024 · Presenter Fees Annual | 37,500 | 37,500 | | |
| 4025 · Award Luncheon | 42,000 | 42,000 | | |
| 4026 · Seal of Excellence | 45,000 | 45,000 | | |
| 4027 · Admin. Leadership Symposium | 5,625 | 5,625 | | |
| 4030 · Publications / Books | 5,000 | 5,000 | | |
| 4031 · Promotional Items | 26,000 | 26,000 | | |
| 4040 · Sponsors | 195,000 | 195,000 | | |
| 4041 · Other Contributions | 2,250 | 2,250 | | |
| 4042 · Other-Advertising | 9,378 | 9,378 | | |
| 4043 · Government Grant | 693,399 | 693,399 | -0 | |
| 4046 · Hotel Rebates | 63,500 | 63,500 | | |
| 4048 · Dues & Subscription Income | 1,700 | 1,700 | | |
| 4921 · Grant Income | 153,000 | 153,000 | | |
| 4930 · Contract Income | 2,921,667 | 2,821,667 | 100,000 | Committed \$1.4M in PLS Contracts, instead of \$1.3M original approved budget |
| 4931 · Translation Services Income | 37,000 | 37,000 | | |
| 4990 · Carry Forward | 427,970 | 427,970 | | |
| Total Income | 9,109,554 | 9,009,554 | 100,000 | |
| Cost of Goods Sold | | | | |
| 5010 · COGS - Promotional Items | 30,000 | 30,000 | | |
| Gross Profit | 9,079,554 | 8,979,554 | 100,000 | |
| Expense | | | | |
| 6000 · Payroll Expenses | 4,492,809 | 4,231,893 | 260,916 | Add'l 3 PLS staff |
| 6006 · Salaries - OT | 50,028 | 50,028 | | |
| 6008 · Bonus Expense | 89,796 | 89,796 | -0 | |
| 6010 · Temporary Help | 15,000 | 15,000 | | |
| 6110 · Payroll Taxes | 393,774 | 371,596 | 22,178 | Add'l 3 PLS staff |
| 6120 · Workers Comp | 33,818 | 31,914 | 1,905 | Add'l 3 PLS staff |
| 6130 · Dental Insurance | 61,151 | 57,707 | 3,444 | Add'l 3 PLS staff |
| 6140 · Medical Insurance | 254,795 | 240,444 | 14,350 | Add'l 3 PLS staff |
| 6150 · Employee Life Insurance & Aflac | 6,949 | 6,558 | 391 | Add'l 3 PLS staff |
| 6155 · Retirement Plan | 185,305 | 174,869 | 10,437 | Add'l 3 PLS staff |
| 6210 · Phone Expense | 71,400 | 71,400 | | |
| 6220 · Electricity Expense | 31,000 | 31,000 | | |
| 6221 · Disposal Expense | 3,000 | 3,000 | | |
| 6223 · Janitorial Expense | 19,200 | 19,200 | | |
| 6224 · Security (Alarm) Expense | 4,000 | 4,000 | | |
| 6230 · Insurance Expense | 30,000 | 30,000 | | |
| 6240 · Water Expense | 3,500 | 3,500 | | |

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|---|--------------------------------------|--|-----------------|-------------------|
| 6250 · Tax & Licenses | 5,153 | 5,153 | | |
| 6300 · Postage | 4,912 | 4,912 | | |
| 6301 · Postage Freight Shipping | 7,250 | 7,250 | | |
| 6302 · Postage UPS | 2,850 | 2,850 | | |
| 6303 · Postage Bulk Mail | 7,000 | 7,000 | | |
| 6304 · Postage FedEx | 2,550 | 2,550 | | |
| 6310 · Office Supplies Expense | 39,793 | 39,793 | | |
| 6330 · Equipment Maint & Repairs | 1,500 | 1,500 | | |
| 6331 · Bldg. Maintenance & Repairs | 20,000 | 20,000 | | |
| 6340 · Equipment Rental Expense | 320,000 | 320,000 | | |
| 6351 · Small Equipment Purchases-Hardware | 23,500 | 23,500 | | |
| 6352 · Small Equipment Purchases-Software | 114,020 | 114,020 | | |
| 6353 · Small Equipment Purchases-Other | 5,000 | 5,000 | | |
| 6400 · Activity Supplies | 66,249 | 62,101 | 4,148 | Add'l 3 PLS staff |
| 6401 · Activity Supplies Region 1 | 1,000 | 1,000 | | |
| 6402 · Activity Supplies Region 2 | 1,000 | 1,000 | | |
| 6403 · Activity Supplies Region 3 | 1,000 | 1,000 | | |
| 6404 · Activity Supplies Region 4 | 1,000 | 1,000 | | |
| 6405 · Activity Supplies Region 5 | 1,000 | 1,000 | | |
| 6410 · Decorations | 3,100 | 3,100 | | |
| 6420 · Education/Prof. Materials | 5,130 | 2,900 | 2,230 | Add'l 3 PLS staff |
| 6430 · Awards & Gifts | 27,000 | 27,000 | | |
| 6440 · Reprographics | 83,001 | 83,001 | | |
| 6501 · Depreciation Expense | 155,883 | 155,883 | | |
| 6600 · Seminars & Education Expense | 91,700 | 91,700 | | |
| 6610 · Dues & Subscriptions Expense | 5,780 | 5,780 | | |
| 6700 · Speaker Fees | 78,500 | 78,500 | | |
| 6710 · Speaker Travel Costs | 13,000 | 13,000 | | |
| 6720 · Chapter Rebates | 11,894 | 11,894 | | |
| 6730 · Scholarships | 22,106 | 22,106 | | |
| 6732 · Stipends | 44,750 | 44,750 | | |
| 6800 · Travel Expense | 209,763 | 202,263 | 7,500 | Add'l 3 PLS staff |
| 6810 · Meals Expense | 109,262 | 104,262 | 5,000 | Add'l 3 PLS staff |
| 6820 · Conference Music Show Expense | 10,000 | 10,000 | | |
| 6840 · Food Catering Service | 523,000 | 523,000 | | |
| 6850 · Lodging Expense | 360,951 | 353,451 | 7,500 | Add'l 3 PLS staff |
| 6900 · Legal Expense | 23,902 | 23,902 | | |
| 6910 · Accounting Expense | 204,231 | 204,231 | | |
| 6920 · Bank Charges | 7,235 | 7,235 | | |
| 6921 · Credit Card Charge Fees | 57,302 | 57,302 | | |
| 6950 · Other-Services | 495,870 | 495,870 | | |
| 6960 · Consultants | 106,365 | 106,365 | | |
| 6961 · Consultant Reimbursements | 7,072 | 7,071 | 0 | |
| 7000 · Advertising/Marketing Expense | 3,500 | 3,500 | | |
| 7500 · Interest Expense (mortgage) | 110,020 | 110,020 | | |
| 7840 · Miscellaneous Expense | 52,250 | 52,250 | | |
| Total Expense | 9,319,554 | 8,979,554 | 340,000 | |
| Net Income | -240,000 | -0 | -240,000 | |

* Invest \$240K in PLS Staffing