Financial Package - Preliminary

06/30/2023

Un-audited

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Un-audited Statement of Financial Position - Interim 06/30/2023

	June June 2023 2022			23 vs 22 Variance	
ASSETS					
Current Assets					
Cash	\$ 723,648	\$	2,375,791	\$	(1,652,143)
Savings & Certificate of Deposits	268,832		257,219		11,613
Investment - (MMF, Savings, and CDs)	1,472,893		831,545		641,348
Accounts Receivable	1,032,714		425,682		607,032
Grant Receivable	148,044		266,993		(118,950)
Pledges Receivable	320,000		-		320,000
Inventory	14,266		14,266		-
Prepaid expenses and other current assets	182,250		117,578		64,672
Total current assets	\$ 4,162,647	\$	4,289,075	\$	(126,428)
Property and equipment					
Land - Walnut	509,144		509,144		-
Building and improvements - Walnut	3,574,694		3,574,694		-
Total Property and equipment	4,710,994		4,710,994		-
Less: accumulated depreciation	(1,475,021)		(1,319,138)		(155,883)
Property and equipment, net	3,235,973		3,391,856		(155,883)
Total assets	\$ 7,398,619	\$	7,680,931	\$	(282,311)
LIABILITIES AND NET ASSETS					
Liabilities					
Accounts payable and accrued expenses	\$ 524,899	\$	323,435	\$	201,464
Unearned income - Annual Conference	-		169,043		(169,043)
Unearned income - PDS	33,800		-		33,800
Deferred Income - EWIG	16,070		1,107,225		(1,091,155)
SBA - EIDL	478,932		491,082		(12,150)
Note payable (Mortgage)	2,000,101		2,095,523		(95,422)
Total liabilities	3,053,802		4,186,308		(1,132,506)
Net assets					
Unrestricted	3,596,901		3,045,604		551,297
Temporarily restricted	707,916		409,018		298,898
Permanently restricted	40,000		40,000		-
Total net assets	4,344,817		3,494,622		850,195
Total liabilities and net assets	\$ 7,398,619	\$	7,680,931	\$	(282,311)

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Un-audited Statement of Activities (Interim)

Year-to-date through 06/30/2023

			June	June	2023 vs. 2022	
			2023	2022	Variance	%
	Rev	renues				
. 4041		Conferences	\$4,874,556	\$2,062,749	\$2,811,806	136%
4043		Grant Income	743,000	109,300	633,700	100%
4921		Government Grant	2,213,927	3,116,583	(902,656)	-29%
. 4018		Membership Dues	82,335	58,159	24,176	42%
4930		Program Income	1,657,243	1,047,097	610,146	58%
. 4031		Publication & Promotional Sales	32,491	1,436	31,055	0%
		Total revenue	9,645,152	6,401,851	3,243,301	51%
	Ехр	enses				
	87%	Program Services	7,663,119	5,120,464	2,542,656	50%
	13%	Support Services	1,131,837	1,132,062	(225)	0%
		Total Expenses	8,794,956	6,252,526	2,542,431	41%
		Change in unrestricted net assets	850,195	149,325	700,870	469%
	1 Cha	inge in net assets	850,195	149,324	700,865	469%
	Net	assets at beginning of year	3,494,622	3,345,298	149,324	4%
Net assets at end of year		4,344,817	3,494,622	850,195	24%	

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Un-audited Statement of Cash Flows - (Preliminary)

As of 06/30/2023

Cash flows from operating activities Change in net assets Adjustments to reconcile change in net assets to net cash Provided by (used in) operating activities	\$	850,195
Depreciation		155,883
Transfer from CD to Investments		(51,600)
Change in operating assets and liabilities		
Accounts/Contracts receivable		(607,030)
Grant receivable		118,950
Pledges Reveivable		(320,000)
Inventory		-
Prepaid expenses and other current assets		(88,571)
Accounts payable and accrued expenses		201,463
Deferred revenue - Contracts		(111,344)
Deferred revenue - EWIG		(1,091,155)
Earned income		-
SBA - PPPL		-
Net cash used in operating activities	\$	(943,211)
Cash flows from investing activities		
Purchase of property and equipment		-
Cash flows from financing activities		
Payment of note payable		(95,422)
SBA - EIDL		(12,150)
Net change in cash and cash equivalents	\$	(1,050,783)
Cash and cash equivalents at beginning of year		1,774,431
Cash and cash equivalents at end of this period		\$723,648
Supplemental disclosures of cash flow information Cash paid during the year for: Interest payment on note payable	ċ	110 465
cash palu during the year for. Interest payment on note payable	<u> </u>	110,465

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California Association for Bilingual Education Actual vs. Budget For year-to-date through June 30, 2023

12 mos. (100%) of the fiscal year presented

Summary by Total Category

(1111)										80.7
	Current Month	Budget	\$ Over Budget	% of Budget	YTD thru Jun. '23	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	% of Annual Budget
Income										
Membership	3,882	17,449	-13,567	22%	80,410	63,800	16,610	126%	63,800	126%
Annual/Regional Conferences Fees	65,821	7,204	58,617	1,673%	4,575,048	3,959,199	614,924	116%	3,928,199	116%
Sponsorships	97,655	0	97,655	0%	256,725	188,000	68,725	137%	188,000	137%
Books/Promotion Items	531	0	531	0%	24,803	0	24,803	100%	31,000	80%
Gov't Grant	223,913	81,955	141,958	273%	2,213,927	2,266,916	-52,989	98%	2,266,916	98%
Private Grant Income	640,000	0	640,000	0%	743,000	103,000	640,000	721%	103,000	721%
Contract Income	422,720	285,628	137,092	0%	1,644,760	1,342,583	302,177	123%	1,342,583	0%
Interest Income	9,589	0	0	0%	41,600	0	41,600	100%	0	0%
Other Income	21,264	45,000	-23,736	100%	64,879	45,000	19,879	144%	45,000	144%
In-Kind Donations	0	0	0	0%	0.00	0	0	0%	0	0%
Total Income	1,485,374	437,236	1,038,549	340%	9,645,151.53	7,968,498	1,675,729	121%	7,968,498	121%
Cost of Goods Sold										
5000 · COGS - Books/Publications	6,625	0	6,625	0%	41,153	30,000	11,153	137%	30,000	0%
COGS - Promotional Items	0	0	0	0%	0	0	0	0%	0	0%
Total COGS	6,625	0	6,625	-100%	41,153	30,000	11,153	369%	30,000	0%
Gross Profit	1,478,750	437,236	211,880	338%	9,603,998	7,938,498	1,664,575	121%	7,938,498	121%
Expense										
Personnel Costs	440,278	508,384	-68,106	87%	3,806,370	4,073,417	-267,047	93%	4,073,417	93%
Operating costs	23,773	17,608	6,165	135%	451,989	497,258	-45,269	91%	497,258	91%
Office Furn./Comp. Hardware/ Software	25,838	30,465	-4,627	85%	79,779	85,530	-5,751	93%	85,530	93%
Direct Program Costs	227,061	72,868	154,193	312%	2,387,354	1,582,259	805,095	151%	1,582,259	151%
Consultants/Outside Services	100,160	31,217	68,943	321%	1,024,742	982,442	42,300	104%	982,442	104%
Subcontract	100,000	0	100,000	0%	814,760	981,760	-167,000	83%	981,760	83%
Interest Expense	8,922	9,258	-336	0%	110,465	114,273	-3,808	97%	114,273	97%
Credit Card Charge/Bank Fees	7,420	844	6,576	0%	76,377	42,930	33,447	178%	42,930	178%
Other Costs	0	2	-2	0%	1,967	1,500	467	131%	1,500	0%
Total Expense	933,452	670,648	28,924	139%	8,753,804	8,361,370	392,434	105%	8,361,369	105%
Net Income	545,298	-233,412	778,710	-234%	850,195	-422,872	1,272,142	-201%	-422,871	-201%
		-	•			-				

640,000 Sobrato Grant for FY2023-25 (2 Years)

210,195 Net after Sobrato