

California Association for Bilingual Education

FY 2022-23 Cash Flow Projections

Updated: June 24, 2023

FY 20-23

	10 Mos Actual	2 Mos Frcst	12 Mos. Total	Total Final Approved Budget	Variance
Income					
4011 · Membership-Teacher	10,652	25,062	35,714	30,000	5,714
4012 · Membership Paraprofessional	472	1,232	1,704	1,000	704
4013 · Membership Parent/Community	620	4,025	4,645	2,000	2,645
4014 · Membership Student	810	870	1,680	900	780
4016 · Membership-Inst/Org/Commercial	1,500	5,500	7,000	4,000	3,000
4017 · Membership Administrator	7,194	15,956	23,150	25,000	-1,850
4018 · Membership Retired Teacher	995	1,916	2,911	900	2,011
4019 · Half Day & 2 Days Institutes	375	20,200	20,575	30,625	-10,050
4020 · Fees Registration	621,284	3,852,044	4,473,328	3,651,299	822,029
4021 · Fees-Exhibitors	17,898	17,517	35,416	101,500	-66,084
4024 · Presenter Fees Annual	-165	2,956	2,791	35,000	-32,209
4025 · Award Luncheon	120	16,160	16,280	36,000	-19,720
4026 · Seal of Excellence		25,375	25,375	45,000	-19,625
4027 · Admin. Leadership Symposium		3,300	3,300	5,000	-1,700
4029 · Shipping Cost	-15	545	531	20	511
4030 · Publications / Books	1,681	6,007	7,688	31,000	-23,312
4031 · Promotional Items	1,401	23,577	24,978		24,978
4040 · Sponsors	50,895	183,080	233,975	188,000	45,975
4041 · Other Contributions	900	1,700	2,600		2,600
4042 · Other-Advertising	4,531	2,465	6,996	10,754	-3,758
4043 · Government Grant	1,237,543	985,379	2,222,922	2,266,915	-43,993
4046 · Hotel Rebates		55,536	55,536	45,000	10,536
4048 · Dues & Subscription Income	586	1,214	1,800	500	1,299
4921 · Grant Income	103,000		103,000	103,000	
4930 · Contract Income	206,619	1,384,089	1,590,708	1,342,583	248,125
4931 · Translation Services Income	206	11,700	11,906		11,906
4999 · Carryover				422,871	-422,871
Total Income	2,280,202	6,689,875	8,970,078	8,391,368	578,710
Cost of Goods Sold					
5010 · COGS - Promotional Items		34,528	34,528	30,000	4,528
Total COGS		34,528	34,528	30,000	4,528
Gross Profit	2,280,202	6,655,347	8,935,549	8,361,368	574,182
Expense					
6000 · Payroll Expenses	1,179,294	2,189,959	3,369,254	3,236,672	132,582
6006 · Salaries - OT	0	6,405	6,405	52,008	-45,603
6008 · Bonus Expense				82,616	-82,616
6010 · Temporary Help		8,245	8,245	15,000	-6,755
6110 · Payroll Taxes	79,655	164,420	244,075	278,132	-34,057
6120 · Workers Comp	5,669	12,858	18,528	26,296	-7,768
6130 · Dental Insurance	9,220	15,799	25,018	48,884	-23,866
6140 · Medical Insurance	57,693	91,308	149,002	202,278	-53,276
6150 · Employee Life Insurance & Aflac	3,379	4,550	7,929	5,057	2,872
6155 · Retirement Plan	32,124	58,464	90,589	130,469	-39,880
6210 · Phone Expense	15,838	34,463	50,301	75,608	-25,306
6220 · Electricity Expense	8,809	17,078	25,887	29,000	-3,113
6221 · Disposal Expense	859	1,669	2,529	3,000	-472
6223 · Janitorial Expense	6,934	10,250	17,184	19,200	-2,016
6224 · Security (Alarm) Expense	573	1,442	2,015	4,000	-1,986
6230 · Insurance Expense	8,901	14,381	23,282	30,000	-6,719

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6240 · Water Expense	686	1,254	1,940	3,500	-1,560
6250 · Tax & Licenses	3,728	427	4,154	4,700	-546
6300 · Postage	1,141	3,428	4,569	4,150	419
6301 · Postage Freight Shipping	436	8,762	9,198	2,000	7,198
6302 · Postage UPS	346	548	894	3,577	-2,684
6303 · Postage Bulk Mail	6,275	1,000	7,275	7,000	275
6304 · Postage FedEx	91	1,363	1,455	2,500	-1,045
6310 · Office Supplies Expense	6,720	28,635	35,355	26,241	9,114
6330 · Equipment Maint & Repairs	963	625	1,588	4,000	-2,413
6331 · Bldg. Maintenance & Repairs	2,218	11,955	14,174	25,000	-10,826
6340 · Equipment Rental Expense	39,640	238,965	278,606	252,500	26,106
6351 · Small Equipment Purchases-Hardware	340	25,015	25,355	18,000	7,355
6352 · Small Equipment Purchases-Software	16,809	27,549	44,358	58,530	-14,172
6353 · Small Equipment Purchases-Other	615	4,220	4,836	4,000	836
6400 · Activity Supplies	12,648	58,161	70,809	50,622	20,187
6401 · Activity Supplies Region 1		500	500	1,000	-500
6402 · Activity Supplies Region 2		700	700	1,000	-300
6403 · Activity Supplies Region 3		500	500	1,000	-500
6404 · Activity Supplies Region 4		500	500	1,000	-500
6405 · Activity Supplies Region 5	151	500	651	1,000	-349
6410 · Decorations	219	2,767	2,986	5,500	-2,514
6420 · Education/Prof. Materials	1,130	613	1,743	626	1,117
6430 · Awards & Gifts	8,175	18,225	26,400	20,141	6,259
6440 · Reprographics	12,782	57,796	70,578	58,165	12,413
6501 · Depreciation Expense	64,951	90,932	155,883	155,883	0
6600 · Seminars & Education Expense	1,945	259,333	261,278	111,700	149,578
6610 · Dues & Subscriptions Expense	1,609	12,491	14,101	4,983	9,118
6700 · Speaker Fees	2,250	84,320	86,570	54,750	31,820
6710 · Speaker Travel Costs	318	7,136	7,454	10,500	-3,046
6720 · Chapter Rebates	-104	8,698	8,594	25,000	-16,405
6730 · Scholarships	2,960	17,106	20,066	20,000	66
6732 · Stipends	22,514		22,514	47,264	-24,750
6800 · Travel Expense	40,016	115,598	155,614	139,902	15,712
6810 · Meals Expense	23,951	74,106	98,056	44,677	53,379
6820 · Conference Music Show Expense		11,500	11,500	7,000	4,500
6840 · Food Catering Service	130,289	763,814	894,103	439,000	455,103
6850 · Lodging Expense	63,657	306,330	369,987	374,007	-4,020
6900 · Legal Expense	8,028	16,058	24,086	24,096	-10
6910 · Accounting Expense	67,958	122,101	190,059	193,419	-3,360
6920 · Bank Charges	4,111	5,240	9,351	6,537	2,814
6921 · Credit Card Charge Fees	9,098	52,080	61,177	36,395	24,782
6950 · Other-Services	187,876	375,991	563,867	589,784	-25,917
6960 · Consultants	63,512	125,722	189,234	170,765	18,469
6961 · Consultant Reimbursements	2,114	5,870	7,984	4,500	3,484
7000 · Advertising/Marketing Expense	2,100	3	2,103	4,700	-2,597
7010 · Subcontract	714,760	135,357	850,117	981,760	-131,643
7500 · Interest Expense (mortgage)	46,840	63,727	110,567	114,273	-3,706
7840 · Miscellaneous Expense	1,537	676	2,213	1,500	713
Total Expense	3,026,187	5,908,728	8,934,915	8,361,367	573,548
Net Income	-745,985	746,619	634	0	634