

CABE 2022 & 2023 & 2024

Southern California Possible Venues Board Meeting – 06/22/19

CABE 2022 & 2024

Name of Venue	Rental Fee	Dates	Total Mtg. Rooms	Guest Room Rates	Comments/Notes
Moscone Convention Center	Rental Per day: \$44,400 = 3 Days/ \$133,200 No F&B Minimum	Option 1- 3/27/22-4/31/22 Option 2- 3/07/22-3/14/22	2 Ballrooms 82 Meeting Rooms	\$200s to low-\$400	They are not able to offer 2024 availability at this time.
Hilton SF Union Square & Parc 55	F&B \$215,000 F&B \$32,000	3/24/24-3/31/24 3/25/24-3/29/24	73 Rooms 11 Rooms	S-\$239 DD\$249	Only available dates for Hilton SF and Parc 55 in 2022 are May 29-June 5, 2022
San Diego Convention Center		2/05/24-2/10/24		\$250-\$350	Sold out, no availability for 2022 & 2025
San Jose Convention Center					Philip Lau- Declined to bid due to the lack of meeting space, also concerned about the room rate since rates are in the \$300's. (Delma scheduled meeting to speak with him)

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Anaheim Convention Center	Too early to book				Julia O'Brien from Visit Anaheim stated that 2023 is out of their booking cycle- Not able to bid. (Delma plans to contact them for a person meeting to discuss.)
Long Beach Convention and surrounding hotels	Rental: \$123,520 Rental Discount to: \$10,406.00 After concessions and contributions noted in comments.	3/20/23-3/25/23	Approx. 70+ meeting rooms with the 31 at the Convention Center and the 40+ with surrounding hotels.	\$239 - \$260	Hotel Rebates- \$50,700.00 Rental Reduction-\$27,414.00 F&B Credit Reduction-\$20,000.00 CVB Contribution- \$15,000.00 Estimated Total Cost- \$10,406.00
Los Angeles Convention Center	Rental: \$152,760 Rental Discount to: \$35,125 after Rental TOT Transient Discount of \$117,635	4/10/23-4/15/23	64 Meeting Rms.& (South Hall), (West Hall), (Concourse Hall), (Petree Hall), (Kentia Hall)	\$259-279 surrounding Hotel with a possible 3-5% increase	The hotels did not provide any rebates but open for discussion.
Palm Springs Convention Center	Dates not provided.				As a courtesy, I sent to Palm Springs. Unfortunately, the contact person husband passed away suddenly and was not able to provide a proposal on-time. This would be a citywide event we would use the surrounding hotels.
San Diego Convention Center		2023		\$250-\$350	Sold out, no availability for 2022 & 2025. Have 2024 dates only