

California Association for Bilingual Education
2018 Annual Conference
2018 vs. 2017
Updated: March 11, 2018

Registration per SMART-Reg

	YTD Thru March 11, 2018			
	2017	2018	Variance	%
Registration fees	2,083,350	1,522,195	(561,155)	-27%
Presenter fees	39,250	37,300	(1,950)	-5%
Events fees	151,855	111,190	(40,665)	-27%
Other discounts	(24,201)	(34,444)	(10,243)	42%
Total Fees	2,250,254	1,636,241	(614,013)	-27%
Fees paid with checks/POs	2,229,854	1,423,641	(806,213)	-36%
Amount due for to be billed	20,400	212,600	192,200	942%
Total Fees	2,250,254	1,636,241	(614,013)	-27%
Total Registered	4,459	3,119	(1,340)	-30%
Total Comp	105	18	(87)	-83%

Sponsors/Ads/Booths per SMART-Reg

	YTD Thru March 11 2018			
	2017	2018	Variance	%
Sponsors	202,500	177,550	(24,950)	-12%
Advertisers	10,300	11,125	825	8%
Exhibitors	88,000	103,800	15,800	18%
Other	3,910	27,080	23,170	593%
Other discounts	(23,266)	(12,875)	10,391	-45%
Total Fees	281,444	306,680	25,236	9%
Fees paid with checks/POs	281,444	271,060	(10,384)	-4%
Amount due for to be billed	-	35,620	35,620	100%
Total Fees	281,444	306,680	25,236	9%