

	For the month of January				Year-to-date through Jan. 31, 18				Annual	
	Jan. '18	Budget	\$ Over Budget	% of Budget	Jan '18	Budget	\$ Over Budget	% of Budget	Budget	%
Income										
4011 - Membership-Teacher	6,669	2,491	4,178	268%	12,996	11,109	1,887	117%	56,250	23%
4012 - Membership Paraprofessional	932	35	897	2,661%	1,687	557	1,130	303%	989	171%
4013 - Membership Parent/Community	340	100	240	340%	880	980	-100	90%	2,520	35%
4014 - Membership Student	150	60	90	250%	990	120	870	825%	715	138%
4016 - Membership-Inst/Org/Commercial	500	0	500	100%	1,500	3,000	-1,500	50%	3,292	46%
4017 - Membership Administrator	2,830	552	2,278	513%	8,595	5,264	3,331	163%	10,011	86%
4018 - Membership Retired Teacher	40	40	0	100%	680	280	400	243%	780	87%
4019 - 2 Day Institute fees	1,400	4,175	-2,775	34%	3,850	7,500	-3,650	51%	45,500	100%
4020 - Fees Registration	312,853	309,966	2,887	101%	850,868	1,027,325	-176,457	83%	2,575,562	33%
4021 - Fees-Exhibitors	4,685	9,080	-4,395	52%	145,425	111,900	33,525	130%	146,050	100%
4023 - Fees-Meals	0	0	0	0%	35	0	35	100%	0	100%
4024 - Presenter Fees	4,600	8,650	-4,050	53%	34,450	29,650	4,800	116%	40,000	86%
4025 - Award Luncheon	3,840	2,500	1,340	154%	7,200	22,000	-14,800	33%	36,000	100%
4026 - Seal of Exceclence Banquets	5,775	5,600	175	103%	7,725	22,200	-14,475	35%	45,000	100%
4027 - Admin. Leadership Symposium	300	480	-180	63%	750	760	-10	99%	6,000	100%
4029 - Shipping Cost/Processing Fees	2,100	100	2,000	2,100%	3,711	2,526	1,185	147%	5,300	70%
4030 - Publications / Books	-2	9	-11	-22%	80	2,119	-2,039	4%	10,630	1%
4031 - Promotional Items	-49	102	-151	-48%	519	849	-330	61%	15,000	3%
4032 - Auxiliary Materials	0	0	0	0%	0	0	0	0%	1,000	100%
4040 - Sponsors	25,000	44,720	-19,720	56%	117,000	53,876	63,124	217%	103,000	114%
4041 - Other Contributions	400	75	325	533%	775	222	553	349%	250	310%
4042 - Other-Advertising	0	340	-340	0%	2,305	3,835	-1,530	60%	4,500	51%
4043 - Government Grant	62,718	65,807	-3,089	95%	383,328	563,094	-179,766	68%	905,099	42%
4044 - Ticket Sales	0	340	-340	0%	0	1,890	-1,890	0%	3,000	0%
4045 - Other School Visits	950	750	200	127%	2,400	5,570	-3,170	43%	10,000	24%
4046 - Hotel Rebates	0	0	0	0%	0	0	0	0%	30,000	0%
4047 - Mailing Lists	0	0	0	0%	700	350	350	200%	700	100%
4048 - Dues & Subscription Income	223	112	111	199%	1,186	992	194	120%	2,200	54%
4900 - Interest Income	0	0	0	0%	0	2	-2	0%	4,502	100%
4920 - Fundraising Income	0	200	-200	0%	0	1,100	-1,100	0%	1,500	0%
4921 - Grant Income	10,000	0	10,000	100%	436,500	41,000	395,500	1,065%	506,000	86%
4930 - Contract Income	156,100	119,300	36,800	131%	438,063	314,806	123,257	139%	1,126,000	39%
Total Income	602,353	575,584	26,769	105%	2,464,197	2,234,876	229,321	110%	5,697,350	43%
Cost of Goods Sold										
5000 - COGS - Books/Publications	0	0	0	0%	0	0	0	0%	0	0%
5010 - COGS - Promotional Items	0	0	0	0%	435	300	135	145%	18,350	2%
Total COGS	0	0	0	0%	435	300	135	145%	18,350	2%
Gross Profit	602,353	575,584	26,769	105%	2,463,762	2,234,576	229,186	110%	5,679,000	43%
Expense										
6000 - Payroll Expenses	153,649	168,962	-15,313	91%	949,545	1,188,401	-238,856	80%	2,064,720	46%
6005 - Salaries OT	0	2,396	-2,396	0%	0	16,770	-16,770	0%	47,500	0%
6008 - Bonus Expense	0	0	0	0%	0	0	0	0%	57,297	0%
6010 - Temporary Help	0	0	0	0%	0	0	0	0%	10,000	0%
6110 - Payroll Taxes	18,839	14,057	4,782	134%	75,176	98,866	-23,690	76%	178,908	42%
6120 - Workers Comp	1,143	1,884	-741	61%	6,619	13,260	-6,641	50%	23,974	28%
6130 - Dental Insurance	1,435	1,884	-449	76%	9,183	13,260	-4,077	69%	23,974	38%
6140 - Medical Insurance	7,946	10,282	-2,336	77%	51,432	72,307	-20,875	71%	130,770	39%
6142 - Aflac Insurance	130	0	130	100%	990	0	990	100%	0	100%
6150 - Employee Life Insurance	439	258	181	170%	1,621	1,804	-183	90%	3,269	50%
6155 - Retirement Plan	3,786	6,340	-2,554	60%	28,262	44,597	-16,335	63%	80,643	35%
6170 - Vacation Expense	5,234	0	5,234	100%	28,887	0	28,887	100%	0	100%
6200 - Rent Expense	0	15,595	-15,595	0%	0	46,788	-46,788	0%	124,763	0%

	For the month of January				Year-to-date through Jan. 31, 18				Annual	
	Jan. '18	Budget	\$ Over Budget	% of Budget	Jan '18	Budget	\$ Over Budget	% of Budget	Budget	%
6210 - Phone Expense	4,005	2,953	1,052	136%	18,743	19,968	-1,225	94%	63,329	0%
6220 - Electricity Expense	1,605	1,643	-38	98%	6,519	6,489	30	100%	28,300	23%
6221 - Disposal Expense	600	500	100	120%	1,918	1,901	17	101%	4,581	42%
6222 - Gas Expense	105	150	-45	70%	262	450	-188	58%	1,620	16%
6223 - Janitorial Expense	360	950	-590	38%	3,435	3,950	-515	87%	10,200	34%
6224 - Security (Alarm) Expense	192	365	-173	53%	1,338	1,375	-37	97%	13,500	10%
6230 - Insurance Expense	1,425	3,467	-2,042	41%	7,532	13,670	-6,138	55%	31,299	24%
6240 - Water Expense	413	350	63	118%	1,695	1,400	295	121%	3,600	47%
6250 - Tax & Licenses	1,624	1,094	530	148%	5,236	2,499	2,737	210%	12,027	44%
6300 - Postage	197	50	147	394%	2,197	3,891	-1,694	56%	5,375	41%
6301 - Postage Freight Shipping	0	29	-29	0%	210	2,209	-1,999	9%	4,700	4%
6302 - Postage UPS	157	161	-4	97%	2,317	2,602	-285	89%	7,250	32%
6303 - Postage Bulk Mail	0	0	0	0%	57	10,000	-9,943	1%	15,050	0%
6304 - Postage FedEx	0	66	-66	0%	2,455	2,048	407	120%	4,858	51%
6310 - Office Supplies Expense	3,643	1,878	1,765	194%	14,831	18,594	-3,763	80%	31,530	47%
6330 - Maint & Repairs Equipment	208	1,200	-992	17%	328	9,665	-9,337	3%	12,875	3%
6331 - Maintenance & Repairs Building	474	921	-447	51%	1,995	12,797	-10,802	16%	20,000	10%
6340 - Equipment Rental Expense	-1,097	7,750	-8,847	-14%	9,238	28,363	-19,125	33%	197,850	5%
6350 - Small Equipment Purchases										
6351 - Hardware	12,256	44	12,212	27,855%	34,127	11,857	22,270	288%	17,350	197%
6352 - Software	334	189	145	177%	8,985	5,500	3,485	163%	15,500	58%
6353 - Other Small Equipment Purchases	220	0	220	100%	807	3,484	-2,677	23%	4,000	20%
Total 6350 - Small Equipment Purchases	12,810	233	12,577	5,498%	43,919	20,841	23,078	211%	36,850	119%
6360 - Office Furniture Purchases	4,491	288	4,203	1,559%	4,491	1,000	3,491	449%	1,000	100%
6400 - Activity Supplies	435	1,034	-599	42%	4,963	5,590	-627	89%	61,028	8%
6401 - Activity Supplies Region 1	0	0	0	0%	-86	25	-111	-342%	1,200	-7%
6402 - Activity Supplies Region 2	0	0	0	0%	0	0	0	0%	1,200	0%
6403 - Activity Supplies Region 3	0	0	0	0%	-200	545	-745	-37%	1,200	-17%
6404 - Activity Supplies Region 4	200	0	200	100%	215	0	215	100%	1,200	18%
6405 - Activity Supplies Region 5	500	0	500	100%	850	0	850	100%	1,200	71%
6410 - Decorations	0	0	0	0%	94	0	94	100%	1,750	5%
6420 - Education/Prof. Materials	0	0	0	0%	458	1,090	-632	42%	3,150	15%
6430 - Awards & Gifts	2,730	727	2,003	376%	10,005	6,496	3,509	154%	16,425	61%
6440 - Reprographics	886	3,556	-2,670	25%	30,449	41,903	-11,454	73%	93,118	33%
6450 - Facility Rental	6,983	4,804	2,179	145%	91,223	23,730	67,493	384%	27,000	338%
6500 - Depreciation	0	3,217	-3,217	0%	0	22,517	-22,517	0%	38,652	0%
6600 - Seminars & Education Expense	0	519	-519	0%	3,347	14,252	-10,905	23%	29,260	11%
6610 - Dues & Subscriptions Expense	746	156	590	478%	3,456	2,627	829	132%	6,350	54%
6700 - Speaker Fees	0	750	-750	0%	5,388	1,750	3,638	308%	32,250	17%
6710 - Speaker Travel Costs	0	500	-500	0%	0	725	-725	0%	11,225	0%
6720 - Chapter Rebates	1,376	0	1,376	100%	18,146	16,725	1,421	109%	17,000	107%
6730 - Scholarships	500	500	0	100%	4,150	4,680	-530	89%	28,000	15%
6732 - Stipends	1,000	0	1,000	100%	1,000	0	1,000	100%	0	100%
6740 - Donations & Contributions	0	0	0	0%	512	1,500	-988	34%	4,500	11%
6800 - Travel Expense	6,432	16,367	-9,935	39%	70,042	112,814	-42,772	62%	213,457	33%
6810 - Meals Expense	2,060	2,359	-299	87%	10,700	20,738	-10,038	52%	47,208	23%
6820 - Conference Music Show Expense	0	0	0	0%	0	0	0	0%	6,000	0%
6840 - Food Catering Service	37,428	44,222	-6,794	85%	137,152	103,378	33,774	133%	483,302	28%
6850 - Lodging Expense	181	7,256	-7,075	2%	62,829	65,830	-3,001	95%	191,448	33%
6900 - Legal Expense	1,800	1,800	0	100%	10,800	15,100	-4,300	72%	26,900	40%
6910 - Accounting Expense	3,100	15,417	-12,317	20%	82,633	92,915	-10,282	89%	145,000	57%
6920 - Bank Charges	634	1,387	-753	46%	5,164	7,528	-2,364	69%	15,500	33%
6921 - Credit Card Charge Fees	4,489	5,118	-629	88%	17,899	15,537	2,362	115%	32,100	100%

California Association for Bilingual Education
 Budget vs. Actual
 YTD through January 31, 2018

Summary

7 Months (58.3%) of the fiscal year presented

Updated: March 11, 2018

	For the month of January				Year-to-date through Jan. 31, 18				Annual	
	Jan. '18	Budget	\$ Over Budget	% of Budget	Jan '18	YTD Budget	\$ Over Budget	% of Budget	Budget	%
6950 - Other-Services	16,599	15,517	1,082	107%	130,303	134,062	-3,759	97%	269,955	48%
6960 - Consultants	24,700	38,946	-14,246	63%	225,200	316,749	-91,549	71%	571,410	39%
6961 - Consultant Reimbursements	513	2,590	-2,077	20%	8,295	11,105	-2,810	75%	35,600	23%
7000 - Advertising/Marketing Expense	0	0	0	0%	3,013	1,605	1,408	188%	11,250	27%
7500 - Interest Expense (mortgage)	19,874	0	19,874	100%	29,554	50	29,504	59,108%	50	59,108%
7840 - Miscellaneous Expense	0	167	-167	0%	784	665	119	118%	2,500	31%
7930 - Indirect Cost	0	1	-1	0%	0	-3	3	0%	0	0%
Total Expense	370,001	412,616	-42,615	90%	2,291,564	2,701,993	-410,429	85%	5,679,000	40%
Net Income	232,352	162,968	69,384	143%	172,198	-467,417	639,615	-37%	0.00	100%