

California Association for Bilingual Education
Profit & Loss Statement
 July 1, 2016 through June 30, 2017

Summary

7 Months (58%) of the fiscal year presented

	For the month of January				Year-to-date through Jan 31, 2017				Annual	
	Jan '17	Budget	\$ Over Budget	% of Budget	Jul '16 - Jan '17	YTD Budget	\$ Over Budget	% of Budget	Budget	%
Income										
4011 · Membership-Teacher	2,491	3,792	-1,301	66%	11,111	26,540	-15,429	42%	57,922	19%
4012 · Membership Paraprofessional	35	84	-50	41%	557	588	-31	95%	1,010	55%
4013 · Membership Parent/Community	100	238	-138	42%	980	1,663	-683	59%	2,850	34%
4014 · Membership Student	60	31	29	191%	120	220	-100	55%	377	32%
4016 · Membership-Inst/Org/Commercial	0	365	-365	0%	3,000	2,552	448	118%	4,375	69%
4017 · Membership Administrator	552	602	-51	92%	5,262	4,217	1,045	125%	7,229	73%
4018 · Membership Retired Teacher	40	65	-25	62%	280	452	-172	62%	775	36%
4019 · 2 Day Institute fees	350	750	-400	47%	3,675	6,150	-2,475	60%	45,000	100%
4020 · Fees Registration	312,292	315,333	-3,041	99%	936,587	1,019,751	-83,164	92%	2,219,050	42%
4021 · Fees-Exhibitors	4,080	14,405	-10,325	28%	120,195	68,960	51,235	174%	106,000	113%
4022 · Fees-Career Fair	0	3,000	-3,000	0%	0	9,400	-9,400	0%	12,500	0%
4024 · Presenter Fees Annual	6,150	6,725	-575	91%	31,950	33,600	-1,650	95%	37,500	85%
4025 · Award Luncheon	200	3,150	-2,950	6%	1,500	5,450	-3,950	28%	37,000	100%
4026 · Seal of Exceclence Banquets	600	3,150	-2,550	19%	1,800	5,450	-3,650	33%	40,000	100%
4027 · Admin. Leadership Symposium	480	0	480	100%	760	0	760	100%	0	100%
4029 · Shipping Cost	100	30	70	333%	826	255	571	324%	300	275%
4030 · Publications / Books	109	231	-122	47%	2,219	5,157	-2,938	43%	11,500	19%
4031 · Promotional Items	103	0	103	100%	850	113	737	752%	15,000	6%
4032 · Auxiliary Materials	245	152	93	161%	974	1,500	-526	65%	1,500	100%
4040 · Sponsors	19,720	22,300	-2,580	88%	77,720	32,300	45,420	241%	102,000	76%
4041 · Other Contributions	75	0	75	100%	251	0	251	100%	250	100%
4042 · Other-Advertising	1,165	825	340	141%	2,617	3,114	-497	84%	19,000	14%
4043 · Government Grant	36,337	42,976	-6,639	85%	324,723	357,141	-32,418	91%	652,703	50%
4044 · Ticket Sales	340	0	340	100%	1,890	0	1,890	100%	0	0%
4045 · Other School Visits	750	850	-100	88%	2,300	900	1,400	256%	13,000	18%
4046 · Hotel Rebates	0	0	0	0%	0	0	0	0%	49,410	0%
4047 · Mailing Lists	0	0	0	0%	350	0	350	100%	800	44%
4048 · Dues & Subscription Income	111	84	27	133%	1,006	3,667	-2,661	27%	4,162	24%
4900 · Interest Income	0	417	-417	0%	2	2,415	-2,413	0%	4,500	100%
4920 · Fundraising Income	0	0	0	0%	500	0	500	100%	4,000	13%
4921 · Grant Income	0	35,000	-35,000	0%	39,000	60,000	-21,000	65%	85,000	46%
4930 · Contract Income	118,300	105,375	12,925	112%	251,502	205,010	46,492	123%	749,000	34%
4990 · Other Income	0	0	0	0%	77	0	77	100%	0	100%
4992 · In-KInd Contribution	0	0	0	0%	0	0	0	0%	0	0%
Total Income	505,285	559,930	-54,645	90%	1,825,084	1,856,565	-31,481	98%	4,283,713	43%
Cost of Goods Sold										
5000 · COGS - Books/Publications	0	0	0	0%	0	0	0	0%	11,000	0%

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5010 · COGS - Promotional Items	0	300	-300	0%	374	600	-226	62%	15,000	2%
Total COGS	0	300	-300	0%	374	600	-226	62%	26,000	1%
Gross Profit	505,285	559,630	-54,345	90%	1,824,709	1,855,965	-31,255	98%	4,257,713	43%
Expense										
6000 · Payroll Expenses	124,236	137,805	-13,569	90%	901,747	957,252	-55,505	94%	1,646,290	55%
6110 · Payroll Taxes	16,563	11,455	5,108	145%	72,729	82,650	-9,921	88%	139,945	52%
6120 · Workers Comp	1,296	1,509	-213	86%	12,686	10,559	2,127	120%	18,110	70%
6130 · Dental Insurance	1,086	1,372	-286	79%	7,727	9,602	-1,875	80%	16,463	47%
6140 · Medical Insurance	5,742	7,888	-2,146	73%	45,479	55,209	-9,730	82%	94,661	48%
6142 · Aflac Insurance	69	0	69	100%	1,790	0	1,790	100%	0	100%
6150 · Employee Life Insurance	164	206	-42	80%	1,324	1,434	-110	92%	2,470	54%
6155 · Retirement Plan	3,383	5,077	-1,694	67%	24,833	35,534	-10,701	70%	60,913	41%
6170 · Vacation Expense	7,108	0	7,108	100%	16,954	0	16,954	100%	0	100%
6210 · Phone Expense	2,795	2,179	617	128%	18,085	16,133	1,952	112%	52,836	0%
6220 · Electricity Expense	393	1,000	-607	39%	5,324	7,000	-1,676	76%	24,000	22%
6221 · Disposal Expense	151	246	-95	61%	1,109	1,721	-612	64%	3,130	35%
6222 · Gas Expense	184	50	134	368%	194	350	-156	55%	720	27%
6223 · Janitorial Expense	350	517	-167	68%	2,380	3,615	-1,235	66%	7,800	31%
6224 · Security (Alarm) Expense	941	83	858	1,134%	2,037	545	1,492	374%	9,960	20%
6230 · Insurance Expense	1,024	1,167	-142	88%	9,654	8,567	1,087	113%	14,400	67%
6240 · Water Expense	292	167	125	175%	1,250	1,167	83	107%	2,450	51%
6250 · Tax & Licenses	1,094	0	1,094	100%	2,499	1,921	578	130%	5,750	43%
6300 · Postage	0	0	0	0%	3,796	511	3,285	743%	1,985	191%
6302 · Postage UPS	162	412	-250	39%	2,649	3,498	-849	76%	6,020	44%
6303 · Postage Bulk Mail	0	0	0	0%	0	5,590	-5,590	0%	9,100	0%
6304 · Postage FedEx	66	83	-17	79%	1,091	1,959	-868	56%	5,200	21%
6305 · Shipping & Handling	0	0	0	0%	205	0	205	100%	0	100%
6310 · Office Supplies Expense	3,580	1,457	2,123	246%	17,314	14,108	3,206	123%	31,677	55%
6330 · Maint & Repairs Equipment	189	1,692	-1,503	11%	8,640	9,934	-1,294	87%	16,394	53%
6331 · Maintenance & Repairs Building	921	118	803	781%	12,871	34,420	-21,549	37%	35,000	37%
6340 · Equipment Rental Expense	6,299	73,508	-67,209	9%	25,546	100,532	-74,986	25%	193,800	13%
6350 · Small Equipment Purchases										
6351 · Hardware	44	1,000	-956	4%	3,663	7,559	-3,896	48%	11,559	32%
6352 · Software	0	1,500	-1,500	0%	7,061	1,500	5,561	471%	1,500	471%
6353 · Other Small Equipment Purchases	0	0	0	0%	3,943	6,367	-2,424	62%	7,117	55%
6350 · Small Equipment Purchases - Oth	0	0	0	0%	0	0	0	0%	0	0%
Total 6350 · Small Equipment Purchases	44	2,500	-2,456	2%	14,667	15,426	-759	95%	20,176	73%
6360 · Office Furniture Purchases	0	0	0	0%	712	0	712	100%	0	100%

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6400 · Activity Supplies	776	380	396	204%	3,110	6,515	-3,405	48%	39,900	8%
6401 · Activity Supplies Region 1	0	0	0	0%	25	118	-93	21%	1,200	2%
6402 · Activity Supplies Region 2	0	0	0	0%	0	649	-649	0%	1,200	0%
6403 · Activity Supplies Region 3	0	0	0	0%	545	34	511	1,604%	1,200	45%
6404 · Activity Supplies Region 4	0	0	0	0%	0	0	0	0%	1,200	0%
6405 · Activity Supplies Region 5	0	0	0	0%	0	133	-133	0%	1,200	0%
6410 · Decorations	0	0	0	0%	0	0	0	0%	1,800	0%
6420 · Education/Prof. Materials	0	250	-250	0%	892	1,285	-393	69%	2,685	33%
6430 · Awards & Gifts	1,327	2,677	-1,350	50%	6,084	9,669	-3,585	63%	19,031	32%
6440 · Reprographics	3,924	2,445	1,479	161%	25,053	30,008	-4,955	83%	84,952	29%
6450 · Facility Rental	804	0	804	100%	19,185	20,872	-1,687	92%	23,550	81%
6500 · Depreciation	3,217	3,140	77	102%	22,517	22,140	377	102%	37,840	60%
6600 · Seminars & Education Expense	519	1,667	-1,148	31%	9,442	10,665	-1,223	89%	18,623	51%
6610 · Dues & Subscriptions Expense	156	180	-24	87%	2,707	1,830	877	148%	4,075	66%
6700 · Speaker Fees	1,075	0	1,075	100%	3,825	6,500	-2,675	59%	35,000	11%
6710 · Speaker Travel Costs	121	0	121	100%	334	1,000	-666	33%	11,500	3%
6720 · Chapter Rebates	0	0	0	0%	16,725	0	16,725	100%	15,000	112%
6730 · Scholarships	500	0	500	100%	4,680	0	4,680	100%	21,500	22%
6740 · Donations & Contributions	0	0	0	0%	1,012	2,000	-988	51%	4,500	22%
6800 · Travel Expense	13,741	10,237	3,504	134%	91,854	58,810	33,044	156%	137,035	67%
6810 · Meals Expense	778	3,005	-2,227	26%	12,116	12,084	32	100%	37,345	32%
6820 · Conference Music Show Expense	0	0	0	0%	0	0	0	0%	6,000	0%
6840 · Food Catering Service	24,789	2,834	21,955	875%	89,299	85,046	4,253	105%	304,525	29%
6850 · Lodging Expense	3,602	6,904	-3,302	52%	50,446	40,408	10,038	125%	184,352	27%
6900 · Legal Expense	1,600	1,600	0	100%	19,600	21,200	-1,600	92%	29,500	66%
6910 · Accounting Expense	18,667	13,833	4,834	135%	67,112	69,295	-2,183	97%	115,960	58%
6920 · Bank Charges	1,249	1,487	-238	84%	6,834	6,863	-29	100%	11,000	62%
6921 · Credit Card Charge Fees	5,118	3,350	1,768	153%	15,672	14,900	772	105%	28,700	100%
6950 · Other-Services	4,388	12,420	-8,032	35%	83,218	110,384	-27,166	75%	304,852	27%
6960 · Consultants	11,850	21,100	-9,250	56%	135,700	130,750	4,950	104%	312,346	43%
6961 · Consultant Reimbursements	332	1,158	-826	29%	9,614	7,840	1,775	123%	14,411	67%
7000 · Advertising/Marketing Expense	0	92	-92	0%	1,654	765	889	216%	8,100	20%
7500 · Interest Expense (mortgage)	174	244	-70	71%	1,724	2,128	-404	81%	3,048	57%
7840 · Miscellaneous Expense	0	0	0	0%	0	400	-400	0%	1,833	0%
Total Expense	276,869	339,993	-63,124	81%	1,916,303	2,055,027	-138,724	93%	4,257,713	45%
Net Income	228,416	219,637	8,779	104%	-91,594	-199,062	107,468	46%	0.00	100%