

CURRENT STATE 2019-2020

Projected as of June 30, 2020

- REVENUES: \$2,855,000
- EXPENSES: \$4,735,000
- NET LOSS: -\$1,880,000

- REFUNDS: \$904,492
-
- CASH/INVESTMENTS: \$1,761,000
 - (rolling over for use in 2020-21)

- LINE OF CREDIT—As needed (up to \$1 million based on value of building)



**BUDGETARY
STEPS
FY 20-21**

- **Approve Budget with the Following Elements**
 - Deficit Budget for June, and Review and Approve revised budget in September
 - Minimal Expenses
 - Staff continuing to work remotely
 - Staffing—no layoffs, 6 internal transitions—revisit in December
 - Grant Implementation
 - Launch Interpretation & Translation Services
 - Repurposing staff into Interpretation and Translation Services, EWIG, PDS, ITCD, Administrative Support
 - Decision on Annual Conference
 - Maintain and Build Programming

- **Summer/Fall—Build Revenue**
 - Launch CABA 2021 Registration
 - Professional Learning
 - Virtual Series
 - Back to School--completed
 - Racial Equity, Bias,--in progress
 - DLI—in progress
 - DLTA—in progress
 - ELD—October and November
 - Regionals—Nov and May
 - Newcomers—Students and Parents—in progress
 - Contracts—Professional Learning
 - Contracts—Parent and Family Engagement
 - CABA Translation Services—in progress
 - EWIG PD—in progress
 - Package Offerings—in progress
 - Apply for new Grants --TBD

- Greatly reduced expenses
- Conservative
- New Business Proposal & Ideas
- Maintain Staffing

2020-2021
BUDGET/PROGRAMMING

**PROJECTED
BUDGET
FY 2020-2021**

- **REVENUES: \$4,456,000**
- **EXPENSES: \$4,456,000**
- **NET LOSS: \$0**
 - **Projected in June \$-816,000**

FY 20-21 SPREADSHEETS