

California Association for Bilingual Education
2019 Annual Conference
2019 vs. 2018 & 2019 vs. 2017
Updated: Mar. 10, 2019

Registration per SMART-Reg							
	YTD Thru Mar. 10, 2019				'19 vs. '17		
	2018	2019	Variance	%	2017	Variance	%
Registration fees	1,496,085	2,393,635	897,550	60%	2,057,415	336,220	16%
Presenter fees	37,200	39,150	1,950	5%	39,250	(100)	0%
Events fees	115,930	179,180	63,250	55%	149,515	29,665	20%
Other discounts	(42,334)	(100,675)	(58,341)	138%	(22,196)	(78,479)	354%
Total Fees	1,606,881	2,511,290	904,409	56%	2,223,984	287,306	13%
Fees paid with checks/POs	1,588,656	2,077,850	489,194	31%	2,203,584	(125,734)	-6%
Amount due for to be billed	18,225	433,440	415,215	2278%	20,400	413,040	2025%
Total Fees	1,606,881	2,511,290	904,409	56%	2,223,984	287,306	13%
Total Registered	3,031	4,855	1,824	60%	4,409	446	10%
Total Comp	301	349	48	16%	279	70	25%

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Sponsors/Ads/Booths per SMART-Reg

	YTD Thru Mar. 10, 2019							
	2018	2019	Variance	%		2017	Variance	%
Sponsors	177,550	227,500	49,950	28%	202,500	25,000	12%	
Advertisers	11,125	8,900	(2,225)	-20%	10,300	(1,400)	-14%	
Exhibitors	101,000	108,900	7,900	8%	88,000	20,900	24%	
Other	26,935	11,370	(15,565)	-58%	3,910	7,460	191%	
Other discounts	(12,175)	(12,412)	(237)	2%	(23,266)	10,854	-47%	
Total Fees	304,435	344,258	39,823	13%	281,444	62,814	22%	
Fees paid with checks/POs	302,580	307,003	4,423	1%	281,444	25,559	9%	
Amount due for to be billed	1,855	37,255	35,400	100%	-	37,255	100%	
Total Fees	304,435	344,258	39,823	13%	281,444	62,814	22%	

Combined Total for Registrations & Sponsors/Ads/Booths per SMART-Reg

Total reg. fees & exh. fees	1,911,316	2,855,548	944,232	49%	2,505,428	350,120	14%
Annual Conf. Dept. Budget FY18-19		2,363,250					
Variance - Exceeds budget		492,298	21%				