

California Association for Bilingual Education  
2019 Annual Conference  
2019 vs. 2018  
Updated: December 6, 2018

### Registration per SMART-Reg

	YTD Thru December 6, 2018			
	2018	2019	Variance	%
Registration fees	497,155	752,305	255,150	51%
Presenter fees	2,500	37,300	34,800	1392%
Events fees	39,535	54,565	15,030	38%
Other discounts	(7,445)	(8,875)	(1,430)	19%
<b>Total Fees</b>	<b>531,745</b>	<b>835,295</b>	<b>303,550</b>	<b>57%</b>
Fees paid with checks/POs	523,320	426,620	(96,700)	-18%
Amount due for to be billed	8,425	408,675	400,250	4751%
<b>Total Fees</b>	<b>531,745</b>	<b>835,295</b>	<b>303,550</b>	<b>57%</b>
<b>Total Registered</b>	<b>1,085</b>	<b>1,699</b>	<b>614</b>	<b>57%</b>
<b>Total Comp</b>	<b>11</b>	<b>7</b>	<b>(4)</b>	<b>-36%</b>

### Sponsors/Ads/Booths per SMART-Reg

	YTD Thru December 6, 2018			
	2018	2019	Variance	%
Sponsors	42,500	125,000	82,500	194%
Advertisers	8,275	2,400	(5,875)	-71%
Exhibitors	67,400	46,850	(20,550)	-30%
Other	3,275	2,790	(485)	-15%
Other discounts	(5,730)	(6,850)	(1,120)	20%
<b>Total Fees</b>	<b>115,720</b>	<b>170,190</b>	<b>54,470</b>	<b>47%</b>
Fees paid with checks/POs	115,720	141,345	25,625	22%
Amount due for to be billed	-	33,845	33,845	100%
<b>Total Fees</b>	<b>115,720</b>	<b>175,190</b>	<b>59,470</b>	<b>51%</b>