

	For the month of February				Year-to-date through Feb. 28, 18				Annual	
	Feb. '18	Budget	\$ Over Budget	% of Budget	Jul 17 - Feb '18	YTD Budget	\$ Over Budget	% of Budget	Budget	%
Income										
4011 · Membership-Teacher	4,121	5,867	-1,746	70%	17,478	16,976	502	103%	56,250	31%
4012 · Membership Paraprofessional	152	144	8	106%	1,909	701	1,208	272%	989	193%
4013 · Membership Parent/Community	1,160	560	600	207%	2,040	1,540	500	132%	2,520	81%
4014 · Membership Student	30	450	-420	7%	1,020	570	450	179%	715	143%
4016 · Membership-Inst/Org/Commercial	0	0	0	0%	1,500	3,000	-1,500	50%	3,292	46%
4017 · Membership Administrator	2,233	2,811	-579	79%	10,917	8,075	2,842	135%	10,011	109%
4018 · Membership Retired Teacher	160	80	80	200%	840	360	480	233%	780	108%
4019 · 2 Day Institute fees	5,600	24,550	-18,950	23%	9,450	32,050	-22,600	29%	45,500	100%
4020 · Fees Registration	475,477	710,230	-234,753	67%	1,327,430	1,737,555	-410,125	76%	2,575,562	52%
4021 · Fees-Exhibitors	8,175	5,220	2,955	157%	153,600	117,120	36,480	131%	146,050	105%
4022 · Fees-Career Fair	650	0	650	100%	650	0	650	100%	0	#DIV/0!
4023 · Fees-Meals	0	0	0	0%	35	0	35	100%	0	100%
4024 · Presenter Fees	3,100	9,700	-6,600	32%	37,550	39,350	-1,800	95%	40,000	94%
4025 · Award Luncheon	3,840	3,350	490	115%	11,040	25,350	-14,310	44%	36,000	100%
4026 · Seal of Excecelence Banquets	5,025	5,400	-375	93%	12,750	27,600	-14,850	46%	45,000	100%
4027 · Admin. Leadership Symposium	500	2,280	-1,780	22%	1,250	3,040	-1,790	41%	6,000	100%
4029 · Shipping Cost/Processing Fees	1,570	595	975	264%	5,280	3,121	2,159	169%	5,300	100%
4030 · Publications / Books	405	180	225	225%	485	2,299	-1,814	21%	10,630	5%
4031 · Promotional Items	154	0	154	100%	673	849	-176	79%	15,000	4%
4032 · Auxiliary Materials	0	0	0	0%	0	0	0	0%	1,000	100%
4040 · Sponsors	23,500	31,600	-8,100	74%	140,500	85,476	55,024	164%	103,000	136%
4041 · Other Contributions	85	10	75	850%	860	232	628	371%	250	344%
4042 · Other-Advertising	0	665	-665	0%	2,305	4,500	-2,195	51%	4,500	51%
4043 · Government Grant	72,618	78,560	-5,942	92%	455,947	641,654	-185,707	71%	905,099	50%
4044 · Ticket Sales	145	595	-450	24%	145	2,485	-2,340	6%	3,000	0%
4045 · Other School Visits	1,400	1,775	-375	79%	3,800	7,345	-3,545	52%	10,000	38%
4046 · Hotel Rebates	0	0	0	0%	0	0	0	0%	30,000	0%
4047 · Mailing Lists	0	350	-350	0%	700	700	0	100%	700	100%
4048 · Dues & Subscription Income	167	195	-28	86%	1,353	1,187	166	114%	2,200	62%
4900 · Interest Income	0	0	0	0%	0	0	0	0%	4,502	100%
4920 · Fundraising Income	0	0	0	0%	0	2	-2	0%	1,500	0%
4921 · Grant Income	0	200	-200	0%	0	1,300	-1,300	0%	506,000	0%
4930 · Contract Income	0	40,000	-40,000	0%	436,500	81,000	355,500	539%	1,126,000	39%
Total Income	801,517	967,723	-166,206	83%	3,267,319	3,202,599	64,720	102%	5,697,350	57%
Cost of Goods Sold										
5000 · COGS - Books/Publications	0	0	0	0%	0	0	0	0%	0	0%
5010 · COGS - Promotional Items	0	320	-320	0%	435	620	-185	70%	18,350	2%
Total COGS	0	320	-320	0%	435	620	-185	70%	18,350	2%
Gross Profit	801,517	967,403	-165,886	83%	3,266,884	3,201,979	64,905	102%	5,679,000	58%
Expense										
6000 · Payroll Expenses	144,069	168,962	-24,893	85%	1,093,614	1,357,363	-263,749	81%	2,064,720	53%
6005 · Salaries OT	0	2,396	-2,396	0%	0	19,166	-19,166	0%	47,500	0%
6008 · Bonus Expense	0	0	0	0%	0	0	0	0%	57,297	0%
6010 · Temporary Help	0	0	0	0%	0	0	0	0%	10,000	0%
6110 · Payroll Taxes	14,547	14,057	490	103%	89,723	112,923	-23,200	79%	178,908	50%
6120 · Workers Comp	1,587	1,884	-297	84%	8,207	15,144	-6,937	54%	23,974	34%
6130 · Dental Insurance	1,435	1,884	-449	76%	10,618	15,144	-4,526	70%	23,974	44%
6140 · Medical Insurance	7,946	10,282	-2,336	77%	59,378	82,589	-23,211	72%	130,770	45%
6142 · Aflac Insurance	130	0	130	100%	1,121	0	1,121	100%	0	100%
6150 · Employee Life Insurance	225	258	-33	87%	1,845	2,062	-217	90%	3,269	56%
6155 · Retirement Plan	3,786	6,340	-2,554	60%	32,048	50,937	-18,889	63%	80,643	40%
6170 · Vacation Expense	8,372	0	8,372	100%	37,259	0	37,259	100%	0	100%
6200 · Rent Expense	0	15,595	-15,595	0%	0	62,383	-62,383	0%	124,763	0%

	For the month of February				Year-to-date through Feb. 28, 18				Annual	
	Feb. '18	Budget	\$ Over Budget	% of Budget	Jul 17 - Feb '18	YTD Budget	\$ Over Budget	% of Budget	Budget	%
6210 · Phone Expense	3,224	2,830	394	114%	21,968	22,798	-830	96%	63,329	0%
6220 · Electricity Expense	1,825	1,746	79	105%	8,344	8,235	109	101%	28,300	29%
6221 · Disposal Expense	363	500	-137	73%	2,281	2,401	-120	95%	4,581	50%
6222 · Gas Expense	0	250	-250	0%	262	700	-438	38%	1,620	16%
6223 · Janitorial Expense	0	1,050	-1,050	0%	3,435	5,000	-1,565	69%	10,200	34%
6224 · Security (Alarm) Expense	270	365	-95	74%	1,608	1,740	-132	92%	13,500	12%
6230 · Insurance Expense	10,000	3,467	6,533	288%	17,532	17,137	395	102%	31,299	56%
6240 · Water Expense	53	350	-297	15%	1,747	1,750	-3	100%	3,600	49%
6250 · Tax & Licenses	1,288	205	1,083	628%	6,524	2,704	3,820	241%	12,027	54%
6300 · Postage	2,627	0	2,627	100%	4,824	3,891	933	124%	5,375	90%
6301 · Postage Freight Shipping	0	0	0	0%	120	2,209	-2,089	5%	4,700	3%
6302 · Postage UPS	159	1,238	-1,079	13%	2,476	3,840	-1,364	64%	7,250	34%
6303 · Postage Bulk Mail	0	0	0	0%	57	10,000	-9,943	1%	15,050	0%
6304 · Postage FedEx	426	73	353	584%	2,882	2,121	761	136%	4,858	59%
6310 · Office Supplies Expense	8,088	2,188	5,900	370%	22,919	20,782	2,137	110%	31,530	73%
6330 · Maint & Repairs Equipment	0	1,809	-1,809	0%	328	11,474	-11,146	3%	12,875	3%
6331 · Maintenance & Repairs Building	1,002	74	928	1,354%	3,199	12,871	-9,672	25%	20,000	16%
6340 · Equipment Rental Expense	1,835	42,850	-41,015	4%	11,073	71,213	-60,140	16%	197,850	6%
6350 · Small Equipment Purchases										
6351 · Hardware	12,789	3,262	9,527	392%	46,916	15,119	31,797	310%	17,350	270%
6352 · Software	1,362	2,500	-1,138	54%	10,346	8,000	2,346	129%	15,500	67%
6353 · Other Small Equipment Purchases	1,846	0	1,846	100%	2,653	3,484	-831	76%	4,000	66%
6350 · Small Equipment Purchases - Oth	33	0	33	100%	33	0	33	100%	0	0%
Total 6350 · Small Equipment Purchases	16,029	5,762	10,267	278%	59,948	26,603	33,345	225%	36,850	163%
6360 · Office Furniture Purchases	9,097	0	9,097	100%	13,588	1,000	12,588	1,359%	1,000	100%
6400 · Activity Supplies	3,768	15,403	-11,635	24%	8,820	20,993	-12,173	42%	61,028	14%
6401 · Activity Supplies Region 1	0	0	0	0%	-86	25	-111	-342%	1,200	-7%
6402 · Activity Supplies Region 2	0	0	0	0%	0	0	0	0%	1,200	0%
6403 · Activity Supplies Region 3	200	0	200	100%	0	545	-545	0%	1,200	0%
6404 · Activity Supplies Region 4	0	0	0	0%	215	0	215	100%	1,200	18%
6405 · Activity Supplies Region 5	0	0	0	0%	850	0	850	100%	1,200	71%
6410 · Decorations	68	1,500	-1,432	5%	162	1,500	-1,338	11%	1,750	9%
6420 · Education/Prof. Materials	1,252	302	950	415%	1,710	1,392	318	123%	3,150	54%
6430 · Awards & Gifts	4,571	540	4,031	847%	14,576	7,036	7,540	207%	16,425	89%
6440 · Reprographics	8,586	3,396	5,190	253%	39,034	45,299	-6,265	86%	93,118	42%
6450 · Facility Rental	0	0	0	0%	91,223	23,730	67,493	384%	27,000	338%
6500 · Depreciation	0	3,217	-3,217	0%	0	25,734	-25,734	0%	38,652	0%
6600 · Seminars & Education Expense	0	12,171	-12,171	0%	3,347	26,423	-23,076	13%	29,260	11%
6610 · Dues & Subscriptions Expense	460	1,846	-1,386	25%	3,916	4,473	-557	88%	6,350	62%
6700 · Speaker Fees	4,388	1,250	3,138	351%	9,775	3,000	6,775	326%	32,250	30%
6710 · Speaker Travel Costs	0	464	-464	0%	0	1,189	-1,189	0%	11,225	0%
6720 · Chapter Rebates	0	0	0	0%	18,146	16,725	1,421	109%	17,000	107%
6730 · Scholarships	14,000	0	14,000	100%	18,150	4,680	13,470	388%	28,000	65%
6732 · Stipends	0	0	0	0%	1,000	0	1,000	100%	0	100%
6740 · Donations & Contributions	0	0	0	0%	512	1,500	-988	34%	4,500	11%
6800 · Travel Expense	34,876	17,929	16,947	195%	105,302	130,743	-25,441	81%	213,457	49%
6810 · Meals Expense	6,611	8,858	-2,247	75%	17,317	29,596	-12,279	59%	47,208	37%
6820 · Conference Music Show Expense	0	3,250	-3,250	0%	0	3,250	-3,250	0%	6,000	0%
6840 · Food Catering Service	22,286	1,985	20,301	1,123%	159,437	105,363	54,074	151%	483,302	33%
6850 · Lodging Expense	8,969	12,004	-3,035	75%	72,102	77,834	-5,732	93%	191,448	38%
6900 · Legal Expense	1,800	1,800	0	100%	12,600	16,900	-4,300	75%	26,900	47%
6910 · Accounting Expense	20,833	10,417	10,416	200%	103,466	103,332	134	100%	145,000	71%
6920 · Bank Charges	2,173	1,627	546	134%	7,337	9,155	-1,818	80%	15,500	47%
6921 · Credit Card Charge Fees	6,070	4,602	1,468	132%	23,968	20,139	3,829	119%	32,100	100%

California Association for Bilingual Education

Summary

Budget vs. Actual

8 Months (67%) of the fiscal year presented

YTD through February 28, 2018

Updated: May 1, 2018

	For the month of February				Year-to-date through Feb. 28, 18				Annual	
	Feb. '18	Budget	\$ Over Budget	% of Budget	Jul 17 - Feb '18	YTD Budget	\$ Over Budget	% of Budget	Budget	%
6950 · Other-Services	26,961	7,434	19,527	363%	157,264	141,496	15,768	111%	269,955	58%
6960 · Consultants	22,625	54,893	-32,268	41%	247,825	371,642	-123,817	67%	571,410	43%
6961 · Consultant Reimbursements	1,276	1,818	-542	70%	9,571	12,923	-3,352	74%	35,600	27%
7000 · Advertising/Marketing Expense	1,515	0	1,515	100%	4,527	1,605	2,922	282%	11,250	40%
7500 · Interest Expense (mortgage)	0	0	0	0%	29,554	50	29,504	59,108%	50	59,108%
7840 · Miscellaneous Expense	0	167	-167	0%	0	832	-832	0%	2,500	0%
7930 · Indirect Cost	0	1	-1	0%	0	-2	2	0%	0	0%
Total Expense	444,781	453,289	-8,508	98%	2,736,547	3,155,282	-418,735	87%	5,679,000	48%
Net Income	356,736	514,114	-157,378	69%	530,337	46,697	483,640	1,136%	0.00	100%