

# California Association for Bilingual Education

## FY 2017 - 2018 (7 Months Actual & 5 Months Forecast)

Date: March 11, 2018

	Total 12 mos Forecast	Approved Budget	Variance
<b>Income</b>			
4019 . Half Day & 2 Days Institues	45,500	45,500	
4020 . Fees Registration	1,655,063	2,042,562	-387,500
4021 . Fees-Exhibitors	152,510	140,000	12,510
4024 . Presenter Fees Annual	40,000	40,000	
4025 . Award Luncheon	36,000	36,000	
4026 . Seal of Excellence	45,000	45,000	
4027 . Admin. Leadership Symposium	6,000	6,000	
4029 . Shipping Cost/Processing Fees	6,500	5,000	1,500
4040 . Sponsors	190,000	100,000	90,000
4042 . Other-Advertising	2,025	2,000	25
4044 . Ticket Sales	3,000	3,000	
4045 . Other School Visits	10,000	10,000	
4046 . Hotel Rebates	30,000	30,000	
4047 . Mailing Lists	350		350
4920 . Fundraising Income	1,000	1,000	
<b>Total Income</b>	2,222,948	2,506,062	-283,114
<b>Gross Profit</b>	2,222,948	2,506,062	-283,114
<b>Expense</b>			
6000 . Payroll Expenses	242,063	228,715	13,348
6006 . Salaries - OT	25,000	25,000	
6008 . Bonus Expense	6,503	6,503	
6010 . Temporary Help	3,500	10,000	-6,500
6110 . Payroll Taxes	22,567	22,428	139
6120 . Workers Comp	2,477	2,972	-495
6130 . Dental Insurance	2,901	2,972	-72
6140 . Medical Insurance	16,067	16,213	-146
6150 . Employee Life Insurance	662	405	256
6155 . Retirement Plan	9,296	9,998	-702
6210 . Phone Expense	20,000	25,000	-5,000
6220 . Electricity Expense	10,000	10,000	
6224 . Security (Alarm) Expense	10,000	10,000	
6250 . Tax & Licenses	1,500		1,500
6300 . Postage	700	700	
6301 . Postage Freight Shipping	2,100	2,100	
6302 . Postage UPS	500	500	
6303 . Postage Bulk Mail	10,000	15,000	-5,000
6304 . Postage FedEx	2,100	2,100	0
6310 . Office Supplies Expense	2,500	2,500	0
6340 . Equipment Rental Expense	150,000	150,000	
6351 . Small Equipment Purchases-Hardware	3,000	3,000	
6352 . Small Equipment Purchases-Software	4,200	500	3,700
6400 . Activity Supplies	35,001	45,000	-10,000
6410 . Decorations	1,500	1,500	

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	Total 12 mos Forecast	Approved Budget	Variance
6430 · Awards & Gifts	5,920	6,000	-80
6440 · Reprographics	35,000	35,000	-0
6450 · Facility Rental	66,325		66,325
6600 · Seminars & Education Expense	27		27
6610 · Dues & Subscriptions Expense	1,600	1,600	
6700 · Speaker Fees	31,088	30,000	1,088
6710 · Speaker Travel Costs	10,000	10,000	
6730 · Scholarships	4,000	4,000	
6800 · Travel Expense	20,000	20,000	0
6810 · Meals Expense	19,999	20,000	-0
6820 · Conference Music Show Expense	6,000	6,000	
6840 · Food Catering Service	183,675	300,000	-116,325
6850 · Lodging Expense	80,000	80,000	
6920 · Bank Charges	9,993	10,000	-7
6921 · Credit Card Charge Fees	29,968	30,000	-32
6950 · Other-Services	150,000	150,000	
6960 · Consultants	15,000	15,000	
6961 · Consultant Reimbursements	1,250	1,250	
7000 · Advertising/Marketing Expense	2,000	2,000	
7840 · Miscellaneous Expense	500	500	
<b>Total Expense</b>	1,256,483	1,314,457	-57,975
<b>Net Income</b>	<b>966,465</b>	<b>1,191,605</b>	<b>-225,139</b>
Cumulative			