California Association for Bilingual Education 2018 Annual Conference 2018 vs. 2017 Updated: Jan. 19, 2018

Registration						
	YTD Thru Jan. 19, 2018					
	2017	2018	Variance	%		
Registration fees	1,024,795	834,220	(190,575)	-19%		
Events fees	85,605	63,560	(22,045)	-26%		
Other discounts	(8,763)	(6,950)	1,813	-21%		
Total Fees	1,101,637	890,830	(210,807)	-19%		
Fees paid with checks/POs	1,087,432	546,100	(541,332)	-50%		
Amount due for to be billed	14,205	344,730	330,525	2327%		
Total Fees	1,101,637	890,830	(210,807)	-19%		
Total Registered	2,264	1,699	(565)	-25%		
Total Comp	-	-	-			

Sponsors/Ads/Booths						
	YTD Thru Jan. 19, 2018					
	2017	2018	Variance	%		
Sponsors	162,500	95,000	(67,500)	-42%		
Advertisers	7,875	10,700	2,825	36%		
Exhibitors	72,250	90,600	18,350	25%		
Other	3,560	2,685	(875)	-25%		
Other discounts	(15,791)	(3,125)	12,666	-80%		
Total Fees	230,394	195,860	(34,534)	-15%		
Fees paid with checks/POs	229,444	160,565	(68 <i>,</i> 879)	-30%		
Amount due for to be billed	950	35,295	34,345	100%		
Total Fees	230,394	195,860	(34,534)	-15%		