

California Association for Bilingual Education
Profit & Loss Statement
July 1, 2016 through June 30, 2017

Summary

5 Months (42%) of the fiscal year presented

	For the month of November				Year-to-date through November 30, 2016				Annual	
	Nov 16	Budget	\$ Over Budget	% of Budget	Jul - Nov 16	YTD Budget	\$ Over Budget	% of Budget	Budget	%
Income										
4011 · Membership-Teacher	2,098.65	3,792.00	-1,693.35	55.34%	4,699.20	18,956.00	-14,256.80	24.79%	57,922	8.1%
4012 · Membership Paraprofessional	212.50	84.33	128.17	251.99%	329.50	419.69	-90.19	78.51%	1,010	32.6%
4013 · Membership Parent/Community	180.00	237.50	-57.50	75.79%	340.00	1,187.50	-847.50	28.63%	2,850	11.9%
4014 · Membership Student	60.00	31.42	28.58	190.96%	60.00	157.06	-97.06	38.2%	377	15.9%
4016 · Membership-Inst/Org/Commercial	1,000.00	364.58	635.42	274.29%	2,000.00	1,822.94	177.06	109.71%	4,375	45.7%
4017 · Membership Administrator	755.00	602.42	152.58	125.33%	1,891.00	3,012.06	-1,121.06	62.78%	7,229	26.2%
4018 · Membership Retired Teacher	120.00	64.58	55.42	185.82%	160.00	322.94	-162.94	49.55%	775	20.6%
4019 · 2 Day Institute fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	45,000	100.0%
4020 · Fees Registration	149,819.00	238,321.00	-88,502.00	62.86%	277,790.00	409,121.00	-131,331.00	67.9%	2,219,050	12.5%
4021 · Fees-Exhibitors	23,120.00	17,000.00	6,120.00	136.0%	89,895.00	43,200.00	46,695.00	208.09%	106,000	84.8%
4022 · Fees-Career Fair	0.00	3,000.00	-3,000.00	0.0%	0.00	3,600.00	-3,600.00	0.0%	12,500	0.0%
4024 · Presenter Fees Annual	16,000.00	18,100.00	-2,100.00	88.4%	18,050.00	20,550.00	-2,500.00	87.84%	37,500	48.1%
4025 · Award Luncheon	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	37,000	100.0%
4026 · Seal of Excecelence Banquets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	40,000	100.0%
4029 · Shipping Cost	0.00	15.00	-15.00	0.0%	176.37	225.00	-48.63	78.39%	300	58.8%
4030 · Publications / Books	12.00	295.00	-283.00	4.07%	2,109.80	4,826.00	-2,716.20	43.72%	11,500	18.3%
4031 · Promotional Items	188.00	48.00	140.00	391.67%	746.64	89.00	657.64	838.92%	15,000	5.0%
4032 · Auxiliary Materials	47.00	234.00	-187.00	20.09%	729.00	1,248.00	-519.00	58.41%	1,500	100.0%
4040 · Sponsors	5,000.00	10,000.00	-5,000.00	50.0%	5,000.00	10,000.00	-5,000.00	50.0%	102,000	4.9%
4041 · Other Contributions	90.00	0.00	90.00	100.0%	90.00	0.00	90.00	100.0%	250	36.0%
4042 · Other-Advertising	586.40	0.00	586.40	100.0%	1,452.00	2,289.00	-837.00	63.43%	19,000	7.6%
4043 · Government Grant	46,869.81	62,360.00	-15,490.19	75.16%	215,454.06	267,658.00	-52,203.94	80.5%	652,703	33.0%
4045 · Other School Visits	0.00	50.00	-50.00	0.0%	0.00	50.00	-50.00	0.0%	13,000	0.0%
4046 · Hotel Rebates	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	49,410	0.0%
4047 · Mailing Lists	0.00	0.00	0.00	0.0%	350.00	0.00	350.00	100.0%	800	43.8%
4048 · Dues & Subscription Income	350.60	379.00	-28.40	92.51%	797.00	3,262.00	-2,465.00	24.43%	4,162	19.1%
4900 · Interest Income	0.00	417.00	-417.00	0.0%	2.07	1,581.00	-1,578.93	0.13%	4,500	100.0%
4920 · Fundraising Income	0.00	0.00	0.00	0.0%	500.00	0.00	500.00	100.0%	4,000	12.5%
4921 · Grant Income	0.00	0.00	0.00	0.0%	25,000.00	25,000.00	0.00	100.0%	85,000	29.4%
4930 · Contract Income	34,656.00	18,260.00	16,396.00	189.79%	140,201.83	41,435.00	98,766.83	338.37%	749,000	18.7%
4990 · Other Income	0.00	0.00	0.00	0.0%	77.11	0.00	77.11	100.0%	0	100.0%
4992 · In-Kind Contribution	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0	0.0%
Total Income	282,249.96	373,655.83	-91,405.87	75.54%	788,985.58	860,012.19	-71,026.61	91.74%	4,283,713	18.4%
Cost of Goods Sold										
5000 · COGS - Books/Publications	0.00	0.00	0.00	0.0%	66.46	0.00	66.46	100%	11,000	0.6%
5010 · COGS - Promotional Items	0.00	0.00	0.00	0.0%	443.64	300.00	143.64	147.88%	15,000	3.0%
Total COGS	0.00	0.00	0.00	0.0%	510.10	300.00	210.10	170.03%	26,000.00	2.0%
Gross Profit	282,249.96	373,655.83	-91,405.87	75.54%	788,475.48	859,712.19	-71,236.71	91.71%	4,257,713.00	18.5%

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Expense										
6000 · Payroll Expenses	135,120.00	137,805.00	-2,685.00	98.05%	637,538.54	681,642.00	-44,103.46	93.53%	1,646,290	38.7%
6110 · Payroll Taxes	9,579.11	11,100.00	-1,520.89	86.3%	45,905.17	59,740.00	-13,834.83	76.84%	139,945	32.8%
6120 · Workers Comp	1,296.42	1,509.00	-212.58	85.91%	6,482.10	7,541.00	-1,058.90	85.96%	18,110	35.8%
6130 · Dental Insurance	1,334.17	1,372.00	-37.83	97.24%	5,804.18	6,858.00	-1,053.82	84.63%	16,463	35.3%
6140 · Medical Insurance	5,923.57	7,888.00	-1,964.43	75.1%	32,969.01	39,433.00	-6,463.99	83.61%	94,661	34.8%
6142 · Aflac Insurance	69.18	0.00	69.18	100.0%	916.82	0.00	916.82	100.0%	0	100.0%
6150 · Employee Life Insurance	192.49	206.00	-13.51	93.44%	967.50	1,022.00	-54.50	94.67%	2,470	39.2%
6155 · Retirement Plan	5,156.23	5,077.00	79.23	101.56%	18,066.37	25,380.00	-7,313.63	71.18%	60,913	29.7%
6170 · Vacation Expense	4,308.11	0.00	4,308.11	100.0%	10,748.00	0.00	10,748.00	100.0%	0	100.0%
6220 · Electricity Expense	603.51	1,000.00	-396.49	60.35%	4,388.07	5,000.00	-611.93	87.76%	24,000	18.3%
6221 · Disposal Expense	97.99	245.83	-147.84	39.86%	807.41	1,229.19	-421.78	65.69%	3,130	25.8%
6222 · Gas Expense	6.63	50.00	-43.37	13.26%	9.97	250.00	-240.03	3.99%	720	1.4%
6223 · Janitorial Expense	350.00	517.00	-167.00	67.7%	1,320.00	2,581.00	-1,261.00	51.14%	7,800	16.9%
6224 · Security (Alarm) Expense	75.00	79.00	-4.00	94.94%	703.00	379.00	324.00	185.49%	9,960	7.1%
6230 · Insurance Expense	268.00	1,166.67	-898.67	22.97%	6,178.42	6,233.31	-54.89	99.12%	14,400	42.9%
6240 · Water Expense	189.73	166.67	23.06	113.84%	871.99	833.31	38.68	104.64%	2,450	35.6%
6250 · Tax & Licenses	0.00	302.00	-302.00	0.0%	1,404.38	1,921.00	-516.62	73.11%	5,750	24.4%
6300 · Postage	0.00	335.00	-335.00	0.0%	3,791.07	511.00	3,280.07	741.89%	1,985	191.0%
6302 · Postage UPS	1,034.43	1,949.00	-914.57	53.08%	1,771.08	2,888.00	-1,116.92	61.33%	6,020	29.4%
6303 · Postage Bulk Mail	0.00	0.00	0.00	0.0%	0.00	5,590.00	-5,590.00	0.0%	9,100	0.0%
6304 · Postage FedEx	116.70	233.33	-116.63	50.02%	492.34	1,257.69	-765.35	39.15%	5,200	9.5%
6305 · Shipping & Handling	0.00	0.00	0.00	0.0%	161.98	0.00	161.98	100.0%	0	100.0%
6310 · Office Supplies Expense	1,678.13	2,914.00	-1,235.87	57.59%	12,955.95	9,458.00	3,497.95	136.98%	31,677	40.9%
6330 · Maint & Repairs Equipment	3,946.25	1,292.00	2,654.25	305.44%	8,263.01	6,850.00	1,413.01	120.63%	16,394	50.4%
6331 · Maintenance & Repairs Building	2,810.04	0.00	2,810.04	100.0%	11,781.20	34,302.00	-22,520.80	34.35%	35,000	33.7%
6340 · Equipment Rental Expense	2,025.53	8,525.00	-6,499.47	23.76%	17,922.21	24,736.00	-6,813.79	72.45%	193,800	9.2%
Total 6350 · Small Equipment Purchases	1,026.52	2,000.00	-973.48	51.33%	14,263.39	12,676.00	1,587.39	112.52%	20,176	70.7%
6360 · Office Furniture Purchases	148.41	0.00	148.41	100.0%	711.51	0.00	711.51	100.0%	0	100.0%
6400 · Activity Supplies	341.33	1,764.00	-1,422.67	19.35%	4,535.51	5,274.00	-738.49	86.0%	39,900	11.4%
6401 · Activity Supplies Region 1	0.00	0.00	0.00	0.0%	25.00	0.00	25.00	100.0%	1,200	2.1%
6402 · Activity Supplies Region 2	0.00	123.00	-123.00	0.0%	0.00	649.00	-649.00	0.0%	1,200	0.0%
6403 · Activity Supplies Region 3	0.00	0.00	0.00	0.0%	545.23	0.00	545.23	100.0%	1,200	45.4%
6404 · Activity Supplies Region 4	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	1,200	0.0%
6405 · Activity Supplies Region 5	0.00	0.00	0.00	0.0%	0.00	133.00	-133.00	0.0%	1,200	0.0%
6410 · Decorations	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	1,800	0.0%
6420 · Education/Prof. Materials	12.65	727.00	-714.35	1.74%	825.89	985.00	-159.11	83.85%	2,685	30.8%
6430 · Awards & Gifts	226.90	541.00	-314.10	41.94%	4,085.19	6,008.00	-1,922.81	68.0%	19,031	21.5%
6440 · Reprographics	612.93	7,952.00	-7,339.07	7.71%	21,058.42	24,119.00	-3,060.58	87.31%	84,952	24.8%

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6450 · Facility Rental	4,401.00	8,800.00	-4,399.00	50.01%	18,381.38	18,372.00	9.38	100.05%	23,550	78.1%
6500 · Depreciation	3,216.79	3,140.00	76.79	102.45%	16,083.92	15,860.00	223.92	101.41%	37,840	42.5%
6600 · Seminars & Education Expense	1,132.83	1,667.00	-534.17	67.96%	8,922.83	6,581.00	2,341.83	135.59%	18,623	47.9%
6610 · Dues & Subscriptions Expense	1,236.00	1,200.00	36.00	103.0%	2,371.00	1,650.00	721.00	143.7%	4,075	58.2%
6700 · Speaker Fees	500.00	500.00	0.00	100.0%	2,750.00	6,500.00	-3,750.00	42.31%	35,000	7.9%
6710 · Speaker Travel Costs	163.65	830.00	-666.35	19.72%	213.85	830.00	-616.15	25.77%	11,500	1.9%
6720 · Chapter Rebates	16,725.06	0.00	16,725.06	100.0%	16,725.06	0.00	16,725.06	100.0%	15,000	111.5%
6730 · Scholarships	4,180.00	0.00	4,180.00	100.0%	4,180.00	0.00	4,180.00	100.0%	21,500	19.4%
6740 · Donations & Contributions	0.00	0.00	0.00	0.0%	1,000.00	2,000.00	-1,000.00	50.0%	4,500	22.2%
6800 · Travel Expense	12,328.02	19,540.00	-7,211.98	63.09%	58,923.28	39,693.00	19,230.28	148.45%	137,035	43.0%
6810 · Meals Expense	2,473.73	4,219.00	-1,745.27	58.63%	7,894.06	8,040.00	-145.94	98.19%	37,345	21.1%
6820 · Conference Music Show Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	6,000	0.0%
6840 · Food Catering Service	50,114.31	37,358.00	12,756.31	134.15%	65,475.15	80,592.00	-15,116.85	81.24%	304,525	21.5%
6850 · Lodging Expense	8,570.76	7,593.00	977.76	112.88%	35,674.66	28,917.00	6,757.66	123.37%	184,352	19.4%
6900 · Legal Expense	0.00	1,600.00	-1,600.00	0.0%	16,400.00	18,000.00	-1,600.00	91.11%	29,500	55.6%
6910 · Accounting Expense	9,333.33	9,333.00	0.33	100.0%	46,445.75	36,129.00	10,316.75	128.56%	115,960	40.1%
6920 · Bank Charges	1,475.06	1,281.33	193.73	115.12%	4,457.19	4,024.69	432.50	110.75%	11,000	40.5%
6921 · Credit Card Charge Fees	1,407.96	2,600.00	-1,192.04	54.15%	5,021.09	5,500.00	-478.91	91.29%	28,700	100.0%
6950 · Other-Services	14,918.16	26,670.00	-11,751.84	55.94%	70,430.27	88,044.00	-17,613.73	79.99%	304,852	23.1%
6960 · Consultants	30,750.00	29,050.00	1,700.00	105.85%	89,200.00	95,200.00	-6,000.00	93.7%	312,346	28.6%
6961 · Consultant Reimbursements	341.77	1,658.67	-1,316.90	20.61%	2,894.61	5,723.31	-2,828.70	50.58%	14,411	20.1%
7000 · Advertising/Marketing Expense	0.00	217.00	-217.00	0.0%	1,404.00	581.00	823.00	241.65%	8,100	17.3%
7500 · Interest Expense (mortgage)	222.55	284.00	-61.45	78.36%	1,350.78	1,620.00	-269.22	83.38%	3,048	44.3%
7840 · Miscellaneous Expense	0.00	0.00	0.00	0.0%	0.00	300.00	-300.00	0.0%	1,833	0.0%
7930 · Indirect Cost	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0	0.0%
Total Expense	344,559.37	357,527.17	-12,967.80	96.37%	1,367,512.47	1,452,223.81	-84,711.34	94.17%	4,257,713.00	32.1%
Net Income	-62,309.41	16,128.66	-78,438.07	-386.33%	-579,036.99	-592,511.62	13,474.63	97.73%	0.00	100.0%