

**California Association for Bilingual Education
FY 2016 - 2017 Board Approved Final Budget**

Date: September 17, 2016

	Propose to Revise Prelim Budget 6/23/2016	Board Approved Budget 9/17/2016	Variance	Explanation
Income				
4011 · Membership-Teacher	57,922	57,922		
4012 · Membership Paraprofessional	1,012	1,012		
4013 · Membership Parent/Community	2,850	2,850		
4014 · Membership Student	377	377		
4016 · Membership-Inst/Org/Commercial	4,375	4,375		
4017 · Membership Administrator	7,229	7,229		
4018 · Membership Retired Teacher	775	775		
4019 · Half Day & 2 Days Institues	45,000	45,000		
4020 · Fees Registration	2,219,050	2,196,550	22,500	Increase \$22.5k (600 to 750 attendees) in Riverside Regional Conf. of Prelim Budget. 840 attendees for last year.
4021 · Fees-Exhibitors	106,000	106,000		
4022 · Fees-Career Fair	12,500	12,500		
4024 · Presenter Fees Annual	37,500	37,500		
4025 · Award Luncheon	37,000	33,000	4,000	Increase \$4k from \$33k to \$37k (same like last year income)
4026 · Seal of Excellence	40,000	32,500	7,500	Increase \$7.5k from \$32.5k to \$40k. Revenue came in \$46k last year.
4029 · Shipping Cost	300	300		
4030 · Publications / Books	11,500	11,500		
4031 · Promotional Items	15,000	15,000		
4032 · Auxiliary Materials	1,500	1,500		
4040 · Sponsors	102,000	102,000		
4041 · Other Contributions	250	250		
4042 · Other-Advertising	19,000	19,000		
4043 · Government Grant	652,703	663,197	-10,494	Decrease in i3 Grant due to drecase in fringe benefits by 2.8%
4044 · Ticket Sales				
4045 · Other School Visits	13,000	13,000		
4046 · Hotel Rebates	49,410	49,410		
4047 · Mailing Lists	800	800		
4048 · Dues & Subscription Income	4,162	4,162		
4900 · Interest-Savings, Short-term CD	4,500	4,500		
4901 · Partnership Funds				
4910 · Prior Year Income				
4920 · Fundraising Income	4,000	4,000		
4921 · Grant Income	85,000	85,000		
4930 · Contract Income	749,000	749,000		
Total Income	4,283,714	4,260,208	23,506	
Cost of Goods Sold				
5010 · COGS - Promotional Items	26,000	26,000		
Total COGS	26,000	26,000		
Gross Profit	4,257,713	4,234,208	23,506	
Expense				
6000 · Payroll Expenses	1,646,290	1,613,592	32,698	Add P/T Adm. Asst. (Temp) from Sept to June and add salary for Yvette from July 1 to August 22, 2016
6010 · Temporary Help	10,000	10,000		
6110 · Payroll Taxes	139,935	129,894	10,041	Increase in P/R taxex due to increase the above salary
6120 · Workers Comp	18,109	17,750	360	
6130 · Dental Insurance	16,463	24,204	-7,741	Decrease combined fringe benefits by 2.8%
6140 · Medical Insurance	94,662	129,087	-34,426	Same as above
6150 · Employee Life Insurance	2,469	5,648	-3,178	Same as above
6155 · Retirement Plan	60,913	64,544	-3,631	Same as above
6210 · Phone Expense	52,836	52,836		
6220 · Electricity Expense	24,000	24,000		
6221 · Disposal Expense	3,130	3,130		
6222 · Gas Expense	720	720		

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6223 · Janitorial Expense	7,800	7,800		
6224 · Security (Alarm) Expense	9,960	9,960		
6230 · Insurance Expense	14,400	14,400		
6240 · Water Expense	2,450	2,450		
6250 · Tax & Licenses	5,750	6,000	-250	
6300 · Postage	1,685	1,685		
6301 · Postage Freight Shipping	3,800	3,800		
6302 · Postage UPS	6,020	6,020		
6303 · Postage Bulk Mail	9,100	9,100		
6304 · Postage FedEx	5,200	5,200		
6310 · Office Supplies Expense	31,677	31,505	172	
6330 · Equipment Maint & Repairs	16,394	16,394		
6331 · Bldg. Maintenance & Repairs	35,000	15,000	20,000	Increase \$20K for building repairs due to water damage and pest control
6340 · Equipment Rental Expense	193,801	193,801		
6351 · Small Equipment Purchases-Hardware	11,559	11,559		
6352 · Small Equipment Purchases-Software	1,500	1,500		
6353 · Small Equipment Purchases-Other	7,116	7,116		
6400 · Activity Supplies	39,900	39,900		
6401 · Activity Supplies Region 1	1,200	1,200		
6402 · Activity Supplies Region 2	1,200	1,200		
6403 · Activity Supplies Region 3	1,200	1,200		
6404 · Activity Supplies Region 4	1,200	1,200		
6405 · Activity Supplies Region 5	1,200	1,200		
6410 · Decorations	1,800	1,800		
6420 · Education/Prof. Materials	2,685	2,685		
6430 · Awards & Gifts	19,031	19,031		
6440 · Reprographics	84,952	79,952	5,000	Increase \$5k Kandid Graphic Printing
6450 · Facility Rental	23,550	23,550		
6501 · Depreciation Expense	37,840	37,840		
6600 · Seminars & Education Expense	18,623	18,623		
6610 · Dues & Subscriptions Expense	4,075	4,075		
6700 · Speaker Fees	35,000	35,000		
6710 · Speaker Travel Costs	11,500	11,500		
6720 · Chapter Rebates	15,000	15,000		
6730 · Scholarships	21,500	21,500		
6740 · Donations & Contributions	4,500	4,500		
6800 · Travel Expense	137,035	132,035	5,000	Increase \$5K for International Travel
6810 · Meals Expense	37,346	37,346		
6820 · Conference Music Show Expense	6,000	6,000		
6840 · Food Catering Service	304,525	304,525		
6850 · Lodging Expense	184,353	184,353		
6900 · Legal Expense	29,500	19,500	10,000	Add \$10K for legal expense related to Prop 58
6910 · Accounting & Audit Expense	115,960	131,500	-15,540	Delay in transitioning of Yvette's consulting services from 7/1/2016 to 8/22/2016.
6920 · Bank Charges	11,001	11,001		
6921 · Credit Card Charge Fees	28,700	28,700		
6950 · Other Services	304,861	299,861	5,000	Add \$5K for travel agency service fees for international travel
6960 · Consultants	312,346	312,346		
6961 · Consultant Reimbursements	14,410	14,410		
7000 · Advertising/Marketing Expense	8,100	8,100		
7500 · Interest Expense (mortgage)	3,048	3,048		
7840 · Miscellaneous Expense	1,833	1,833		
Total Expense	4,257,713	4,234,208	23,505	
Net Income	0	-0	1	