Financial Package Preliminary

June 30, 2016

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**Un-audited Statement of Financial Position - Preliminary** June 30, 2016

	June 30, 2016		June 30, 2015		2016 vs. 2015 Variance	
ASSETS	 					
Current Assets						
Cash	\$ 285,512	\$	653,864	\$	(368,352)	
Certificate of Deposits	98,957		469,575		(370,619)	
Investments (Endowment)	49,190		49,588		(398)	
Investment	672,915		-		672,915	
Accounts Receivable	363,811		240,444		123,367	
Grant Receivable - i3 Grant	105,476		76,644		28,832	
Inventory	23,006		36,191		(13,185)	
Prepaid expenses and other current assets	21,028		23,203		(2,175)	
Total current assets	\$ 1,619,894	\$	1,549,509	\$	70,386	
Property and equipment					5%	
Land	118,724		118,724		-	
Building and improvements	502,270		488,645		13,625	
Furniture and equipment	327,539		320,669		6,870	
	948,534		928,039		20,495	
Less: accumulated depreciation	(565,436)		(534,551)		(30,885)	
Property and equipment, net	383,097		393,488		(10,390)	
Total assets	\$ 2,002,992	\$	1,942,996	\$	59,996	
					3%	
LIABILITIES AND NET ASSETS Liabilities						
Accounts payable and accrued expenses	\$ 286,755	\$	169,951	\$	116,804	
Unearned income	29,041		125,284		(96,243)	
Note payable	50,795		94,150		(43,355)	
Total liabilities	366,592		389,386		(22,794)	
Net assets						
Unrestricted	1,565,495		1,482,705		82,790	
Temporarily restricted	30,905		30,905		-	
Permanently restricted	40,000		40,000		-	
Total net assets	1,636,400		1,553,610		82,790	
Total liabilities and net assets	\$ 2,002,992	\$	1,942,996	\$	59,996	

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#### **Un-audited Statement of Activities - Preliminary**

Year-to-date through June 30, 2016

		June 30, 2016	June 30, 2015	2016 vs. 2015 Variance	%
Revenues					
Conferences		\$2,737,180	\$2,206,646	\$530,535	24%
<b>Grant Private - Foundation</b>		71,542	87,884	(16,342)	-19%
Government Grant		563,591	628,484	(64,893)	-10%
Membership Dues		161,874	84,296	77,578	92%
Program Income		584,335	388,848	195,487	50%
In-Kind Contribution		17,500	31,500	(14,000)	-44%
Cash Contributions		1,315	502	813	162%
<b>Publication &amp; Promotional Sales</b>		33,989	21,680	12,309	57%
Interest Income		1,712	1,505	207	14%
Realized Gain/(Loss)		2,082	-	2,082	100%
Total unrestricted revenue	_	4,175,120	3,451,344	723,776	21%
Expenses					
Program Services 7	78%	\$3,207,159	\$2,102,545	\$1,104,614	53%
Support Services 2	22%	885,171	1,254,544	(369,373)	-29%
Total Expenses	_	4,092,330	3,357,090	735,241	22%
Change in unrestricted net assets	_	82,790	94,254	(11,465)	12%
Temporarily restricted net assets		-	-	-	
Contributions		-	<del>-</del>	-	
inge in temporarily restricted net assets	_	-	-	-	
Permanent restricted net assets	_	-	-	-	
Change in net assets		82,790	98,901	(16,111)	16%
Net assets at beginning of year	_	1,553,611	1,454,710	98,901	7%
Net assets at end of year	-	1,636,400	1,553,611	82,789	5%

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#### **Un-audited Statement of Cash Flows - Preliminary**

As of June 30, 2016

Cash flows from operating activities		
Change in net assets		82,790
Adjustments to reconcile change in net assets to net cash		
Provided by (used in) operating activities		
Depreciation		30,885
Transfer from CD to Investments		(301,898)
Change in operating assets and liabilities		
Accounts receivable		(123,367)
Contract receivable		(28,832)
Inventory		13,185
Prepaid expenses and other current assets		2,175
Accounts payable and accrued expenses		116,804
Earned income		(96,243)
Net cash used in operating activities	\$	(304,502)
Cash flows from investing activities		
Purchase of property and equipment		(20,495)
Reinvested interest income		
Cash flows from financing activities		
Payment of note payable		(43,355)
Net change in cash and cash equivalents	\$	(368,352)
Cash and cash equivalents at beginning of year		653,864
Cash and cash equivalents at end of this period		\$285,512
Supplemental disclosures of cash flow information		
Cash paid during the year for: Interest payment on note payable	\$	5,591

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