

California Association for Bilingual Education  
 Profit & Loss by Department  
 July 1, 2015 through April 30, 2016

Summary

10 Months (83%) of the fiscal year presented

	For the month of April				Year-to-date through April 30, 2016				Annual	
	Apr. '16	Budget	\$ Over Budget	% of Budget	Jul '15 - Apr '16	YTD Budget	\$ Over Budget	% of Budget	Budget	%
<b>Income</b>										
4011 - Membership-Teacher	1,324.20	3,791.67	-2,467.47	34.92%	11,902.83	37,916.66	-26,013.83	31.39%	45,500	26.2%
4012 - Membership Paraprofessional	135.25	166.67	-31.42	81.15%	647.00	1,666.66	-1,019.66	38.82%	2,000	32.4%
4013 - Membership Parent/Community	180.00	416.67	-236.67	43.2%	1,780.00	4,166.66	-2,386.66	42.72%	5,000	35.6%
4014 - Membership Student	0.00	83.33	-83.33	0.0%	210.00	833.34	-623.34	25.2%	1,000	21.0%
4016 - Membership-Inst/Org/Commercial	0.00	291.67	-291.67	0.0%	3,500.00	2,916.70	583.30	120.0%	3,500	100.0%
4017 - Membership Administrator	403.00	1,333.33	-930.33	30.23%	3,631.50	13,333.30	-9,701.80	27.24%	16,000	22.7%
4018 - Membership Retired Teacher	0.00	125.00	-125.00	0.0%	400.00	1,250.00	-850.00	32.0%	1,500	26.7%
4019 - 2 Day Institute fees	300.00		300.00	100.0%	13,050.00		13,050.00	100.0%	0	100.0%
4020 - Fees Registration	165,541.10	110,500.00	55,041.10	149.81%	2,207,353.13	1,709,250.00	498,103.13	129.14%	1,826,875	120.8%
4021 - Fees-Exhibitors	750.00	0.00	750.00	100.0%	173,170.00	77,100.00	96,070.00	224.6%	78,350	221.0%
4022 - Fees-Career Fair	0.00	0.00	0.00	0.0%	1,600.00	6,000.00	-4,400.00	26.67%	6,000	26.7%
4023 - Fees-Meals	50.00	0.00	50.00	100.0%	4,145.00	10,000.00	-5,855.00	41.45%	10,000	41.5%
4024 - Presenter Fees Annual	0.00	7,500.00	-7,500.00	0.0%	35,675.00	32,000.00	3,675.00	111.48%	32,000	111.5%
4025 - Award Luncheon	0.00		0.00	0.0%	2,500.00		2,500.00	100.0%	0	100.0%
4026 - Seal of Exceclence Banquets	660.00		660.00	100.0%	1,320.00		1,320.00	100.0%	0	100.0%
4029 - Shipping Cost	457.40	250.00	207.40	182.96%	796.15	650.00	146.15	122.49%	650	122.5%
4030 - Publications / Books	49.18	1,000.00	-950.82	4.92%	12,324.28	5,375.00	6,949.28	229.29%	6,500	189.6%
4031 - Promotional Items	-342.50	0.00	-342.50	100.0%	15,201.67	10,000.00	5,201.67	152.02%	10,000	152.0%
4032 - Auxiliary Materials	70.00		70.00	100.0%	2,166.35		2,166.35	100.0%	0	100.0%
4040 - Sponsors	0.00	5,000.00	-5,000.00	0.0%	60,670.00	65,000.00	-4,330.00	93.34%	65,000	93.3%
4041 - Other Contributions	0.00	0.00	0.00	0.0%	70.00	0.00	70.00	100.0%	250	28.0%
4042 - Other-Advertising	585.00	1,000.00	-415.00	58.5%	6,475.35	7,000.00	-524.65	92.51%	7,000	92.5%
4043 - Government Grant	33,895.77	59,747.00	-25,851.23	56.73%	458,115.53	597,754.00	-139,638.47	76.64%	717,251	63.9%
4044 - Ticket Sales	240.00	0.00	240.00	100.0%	20,117.00	32,000.00	-11,883.00	62.87%	32,000	62.9%
4045 - Other School Visits	0.00	500.00	-500.00	0.0%	4,140.00	10,000.00	-5,860.00	41.4%	10,000	41.4%
4046 - Hotel Rebates	0.00	34,000.00	-34,000.00	0.0%	0.00	34,000.00	-34,000.00	0.0%	34,000	0.0%
4047 - Mailing Lists	0.00	0.00	0.00	0.0%	350.00	0.00	350.00	100.0%	100	350.0%
4048 - Dues & Subscription Income	55.80	0.00	55.80	100.0%	1,613.96	837.00	776.96	192.83%	1,000	161.4%
4900 - Interest-Savings, Short-term CD	109.96	416.67	-306.71	26.39%	401.46	4,166.66	-3,765.20	9.64%	5,000	8.0%
4920 - Fundraising Income	0.00	0.00	0.00	0.0%	0.00	4,500.00	-4,500.00	0.0%	4,500	0.0%
4921 - Grant Income	0.00	4,166.67	-4,166.67	0.0%	71,542.00	91,666.66	-20,124.66	78.05%	100,000	71.5%
4930 - Contract Income	7,400.00	31,870.00	-24,470.00	23.22%	194,147.50	381,700.00	-187,552.50	50.86%	533,000	36.4%
4990 - Other Income		208.33	-208.33	0.0%	265.30	2,083.34	-1,818.04	12.73%	3,250	8.2%
<b>Total Income</b>	<b>211,864.16</b>	<b>262,367.01</b>	<b>-50,502.85</b>	<b>80.75%</b>	<b>3,309,281.01</b>	<b>3,143,165.98</b>	<b>166,115.03</b>	<b>105.28%</b>	<b>3,557,226</b>	<b>93.0%</b>
<b>Cost of Goods Sold</b>										
5000 - COGS - Books/Publications	10,928.61	1,000.00	9,928.61	1,092.86%	10,928.61	1,000.00	9,928.61	1,092.86%	2,000	546.4%
5010 - COGS - Promotional Items	3,489.05	0.00	3,489.05	100.0%	5,779.48	2,000.00	3,779.48	288.97%	2,000	289.0%
5300 - Purchases/Membership	0.00				0.00	0.00	0.00	0.0%	0	0.0%

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	Apr. '16	Budget	\$ Over Budget	% of Budget	Jul '15 - Apr '16	YTD Budget	\$ Over Budget	% of Budget	Budget	%
Total COGS	14,417.66	1,000.00	13,417.66	1,441.77%	16,708.09	3,000.00	13,708.09	556.94%	4,000	417.7%
Gross Profit	197,446.50	261,367.01	-63,920.51	75.54%	3,292,572.92	3,140,165.98	152,406.94	104.85%	3,553,226	92.7%
Expense										
6000 - Payroll Expenses	131,669.99	126,943.41	4,726.58	103.72%	1,190,699.86	1,271,333.67	-80,633.81	93.66%	1,525,220	78.1%
6010 - Temporary Help	6,460.93	0.00	6,460.93	100.0%	6,460.93	8,000.00	-1,539.07	80.76%	8,000	80.8%
6110 - Payroll Taxes	9,295.07	10,222.92	-927.85	90.92%	103,434.67	102,379.22	1,055.45	101.03%	122,825	84.2%
6120 - Workers Comp	2,062.70	1,234.41	828.29	167.1%	11,131.32	12,362.09	-1,230.77	90.04%	14,832	75.0%
6130 - Dental Insurance	854.41	1,599.09	-744.68	53.43%	9,409.46	15,990.90	-6,581.44	58.84%	19,189	49.0%
6140 - Medical Insurance	5,271.94	5,764.59	-492.65	91.45%	50,603.46	57,645.90	-7,042.44	87.78%	69,175	73.2%
6142 - Aflac Insurance	-500.74		-500.74	100.0%	954.28		954.28	100.0%	0	100.0%
6150 - Employee Life Insurance	174.21	330.74	-156.53	52.67%	1,597.35	3,307.40	-1,710.05	48.3%	3,969	40.2%
6155 - Retirement Plan	2,779.02	4,036.91	-1,257.89	68.84%	29,206.16	40,369.10	-11,162.94	72.35%	48,443	60.3%
6170 - Vacation Expense	2,258.98		2,258.98	100.0%	22,122.45	0.00	22,122.45	100.0%	0	100.0%
6210 - Phone Expense	2,937.11	2,068.33	868.78	142.0%	22,335.84	20,863.30	1,472.54	107.06%	25,040	89.2%
6220 - Electricity Expense	688.61	1,166.67	-478.06	59.02%	9,970.78	11,666.70	-1,695.92	85.46%	14,000	71.2%
6221 - Disposal Expense	137.17	148.33	-11.16	92.48%	1,400.77	1,483.30	-82.53	94.44%	1,780	78.7%
6222 - Gas Expense	73.81	43.33	30.48	170.34%	433.95	433.30	0.65	100.15%	520	83.5%
6223 - Janitorial Expense	1,000.00	616.67	383.33	162.16%	5,640.00	6,166.70	-526.70	91.46%	7,400	76.2%
6224 - Security (Alarm) Expense	75.00	83.33	-8.33	90.0%	899.00	833.30	65.70	107.88%	1,000	89.9%
6230 - Insurance Expense	627.64	1,083.33	-455.69	57.94%	11,007.24	10,833.30	173.94	101.61%	13,000	84.7%
6240 - Water Expense	300.14	129.17	170.97	232.36%	1,518.49	1,291.70	226.79	117.56%	2,000	75.9%
6250 - Tax & Licenses	1.00	333.33	-332.33	0.3%	3,119.75	7,333.30	-4,213.55	42.54%	8,000	39.0%
6300 - Postage	0.00	421.92	-421.92	0.0%	125.70	4,274.20	-4,148.50	2.94%	4,908	2.6%
6301 - Postage Freight Shipping	1,854.86	500.00	1,354.86	370.97%	1,854.86	3,500.00	-1,645.14	53.0%	3,500	53.0%
6302 - Postage UPS	167.37	525.00	-357.63	31.88%	3,278.83	4,400.00	-1,121.17	74.52%	4,750	69.0%
6303 - Postage Bulk Mail	1,681.01	18.08	1,662.93	9,297.62%	7,221.01	8,180.80	-959.79	88.27%	8,267	87.3%
6304 - Postage FedEx	2,701.28	241.67	2,459.61	1,117.76%	701.38	3,866.70	-3,165.32	18.14%	4,250	16.5%
6310 - Office Supplies Expense	7,541.34	3,144.67	4,396.67	239.81%	24,728.08	27,676.70	-2,948.62	89.35%	32,311	76.5%
6330 - Maint & Repairs Equipment	313.67	1,441.67	-1,128.00	21.76%	4,623.34	14,416.70	-9,793.36	32.07%	17,300	26.7%
6331 - Maintenance & Repairs Building	0.00	416.67	-416.67	0.0%	1,750.96	7,166.70	-5,415.74	24.43%	8,000	21.9%
6340 - Equipment Rental Expense	82,397.55	22,341.67	60,055.88	368.81%	176,972.90	187,516.70	-10,543.80	94.38%	195,200	90.7%
6350 - Small Equipment Purchases										
6351 - Hardware	0.00	1,058.00	-1,058.00	0.0%	3,035.64	25,714.00	-22,678.36	11.81%	27,830	10.9%
6352 - Software	0.00		0.00	0.0%	79.99		79.99	100.0%	0	100.0%
6353 - Other Small Equipment Purchases	0.00	250.00	-250.00	0.0%	7,889.88	8,250.00	-360.12	95.64%	8,500	92.8%
6350 - Small Equipment Purchases - Oth	0.00				1,217.74		1,217.74	100.0%	0	100.0%
Total 6350 - Small Equipment Purchases	0.00	1,308.00	-1,308.00	0.0%	12,223.25	33,964.00	-21,740.75	35.99%	36,330	33.6%
6400 - Activity Supplies	32,269.45	2,210.00	30,059.45	1,460.16%	43,347.70	22,000.00	21,347.70	197.04%	22,370	193.8%
6401 - Activity Supplies Region 1	309.56	0.00	309.56	100.0%	509.56	118.00	391.56	431.83%	1,200	42.5%

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6402 - Activity Supplies Region 2	0.00	551.00	-551.00	0.0%	0.00	1,200.00	-1,200.00	0.0%	1,200	0.0%
6403 - Activity Supplies Region 3	0.00	0.00	0.00	0.0%	355.34	34.00	321.34	1,045.12%	1,200	29.6%
6404 - Activity Supplies Region 4	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	1,200	0.0%
6405 - Activity Supplies Region 5	0.00	0.00	0.00	0.0%	0.00	133.00	-133.00	0.0%	1,200	0.0%
6410 - Decorations	0.00	500.00	-500.00	0.0%	0.00	1,500.00	-1,500.00	0.0%	1,700	0.0%
6420 - Education/Prof. Materials	179.19	0.00	179.19	100.0%	1,727.43	1,125.00	602.43	153.55%	1,125	153.5%
6430 - Awards & Gifts	2,161.58	100.00	2,061.58	2,161.58%	5,243.80	10,400.00	-5,156.20	50.42%	13,050	40.2%
6440 - Reprographics	20,770.83	11,933.34	8,837.49	174.06%	65,545.36	67,088.40	-1,543.04	97.7%	72,965	89.8%
6450 - Facility Rental	4,000.00	0.00	4,000.00	100.0%	14,347.18	9,000.00	5,347.18	159.41%	14,600	98.3%
6500 - Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0	0.0%
6501 - Depreciation Expense	3,103.24	2,625.00	478.24	118.22%	30,555.35	26,250.00	4,305.35	116.4%	31,500	97.0%
6520 - Gains/Losses on Disposal Assets	0.00	200.00	-200.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000	0.0%
6600 - Seminars & Education Expense	150.00	1,741.67	-1,591.67	8.61%	3,179.00	14,166.70	-10,987.70	22.44%	17,450	18.2%
6610 - Dues & Subscriptions Expense	738.15	1,176.67	-438.52	62.73%	2,630.10	8,016.70	-5,386.60	32.81%	9,150	28.7%
6700 - Speaker Fees	6,047.00	4,000.00	2,047.00	151.18%	24,697.00	41,600.00	-16,903.00	59.37%	46,600	53.0%
6710 - Speaker Travel Costs	3,160.35	0.00	3,160.35	100.0%	5,050.92	11,500.00	-6,449.08	43.92%	12,000	42.1%
6720 - Chapter Rebates	0.00	1,400.00	-1,400.00	0.0%	12,025.50	1,400.00	10,625.50	858.96%	8,900	135.1%
6730 - Scholarships	0.00	0.00	0.00	0.0%	13,550.00	17,000.00	-3,450.00	79.71%	17,000	79.7%
6740 - Donations & Contributions	0.00	400.00	-400.00	0.0%	5,000.00	11,000.00	-6,000.00	45.46%	11,000	45.5%
6800 - Travel Expense	15,034.80	11,303.00	3,731.80	133.02%	89,120.34	134,349.00	-45,228.66	66.34%	160,890	55.4%
6810 - Meals Expense	1,181.95	2,400.00	-1,218.05	49.25%	15,262.78	27,680.00	-12,417.22	55.14%	35,325	43.2%
6820 - Conference Music Show Expense	200.00	0.00	200.00	100.0%	3,200.00	6,000.00	-2,800.00	53.33%	6,000	53.3%
6840 - Food Catering Service	43,305.03	2,500.00	40,805.03	1,732.2%	279,661.10	208,250.00	71,411.10	134.29%	234,124	119.4%
6850 - Lodging Expense	250,238.13	2,125.00	248,113.13	11,775.91%	380,998.41	132,339.00	248,659.41	287.9%	143,880	264.8%
6900 - Legal Expense	1,600.00	1,750.00	-150.00	91.43%	14,400.00	17,500.00	-3,100.00	82.29%	21,300	67.6%
6910 - Accounting Expense	0.00	0.00	0.00	0.0%	18,500.00	23,500.00	-5,000.00	78.72%	23,500	78.7%
6920 - Bank Charges	1,018.92	750.00	268.92	135.86%	9,787.82	7,500.00	2,287.82	130.5%	8,000	122.3%
6921 - Credit Card Charge Fees	3,219.99	2,000.00	1,219.99	161.0%	26,884.56	15,000.00	11,884.56	179.23%	15,000	179.2%
6950 - Other-Services	23,744.02	19,323.33	4,420.69	122.88%	181,121.69	280,228.30	-99,106.61	64.63%	311,750	58.1%
6960 - Consultants	28,100.00	12,693.00	15,407.00	221.38%	146,702.70	175,830.00	-29,127.30	83.43%	201,216	72.9%
6961 - Consultant Reimbursements	1,574.84	166.67	1,408.17	944.89%	8,516.49	1,716.70	6,799.79	496.1%	2,000	425.8%
7000 - Advertising/Marketing Expense	0.00	91.67	-91.67	0.0%	424.00	6,316.70	-5,892.70	6.71%	7,400	5.7%
7840 - Miscellaneous Expense	0.00	866.67	-866.67	0.0%	141.84	6,666.70	-6,524.86	2.13%	7,400	1.9%
7930 - Indirect Cost	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0	0.0%
<b>Total Expense</b>	<b>705,318.23</b>	<b>269,385.93</b>	<b>435,932.30</b>	<b>261.82%</b>	<b>3,122,798.21</b>	<b>3,159,713.88</b>	<b>-36,915.67</b>	<b>98.83%</b>	<b>3,669,225</b>	<b>85.1%</b>
<b>Net Income</b>	<b>-507,871.73</b>	<b>-8,018.92</b>	<b>-499,852.81</b>	<b>6,333.42%</b>	<b>169,774.71</b>	<b>-19,547.90</b>	<b>189,322.61</b>	<b>-868.51%</b>	<b>-115,999</b>	<b>-146.4%</b>